

Clive Anderson

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CHAPTER 1 – INTRODUCTION TO OFFLINE MARKETING

The rapid advancement in technology, especially recently, with the introduction and widespread use of handheld devices such as tablets, and the Apple iPads, and also the fact that most cell phones now allow users to easily access the Internet, mean that it is now much easier than ever before for anyone to be able to get onto the Internet where ever they are, and whenever they want.







Many marketers, as well as businesses, have since tapped onto this fast moving, and ever increasingly popular Internet bandwagon to establish their business presence online (where they market their products and services) and reach out to even more potential customers all around the world.

This smart business decision has brought about even more massive profits for them than ever before.

Offline Marketing Strategies That Work

Now, here's the thing, many marketers and businesses have embraced the use of the Internet as a powerful medium to market their products and services, so much so that they have completely shelved and neglected the notion of using the ever reliable method of offline marketing, with the perception that they no longer work.

This is a grave mistake that any marketer or businesses should not have committed.

The reason is because offline marketing, in actual fact, still works ever so well as before!



What marketers and business should do, in fact, is to embrace both online, as well as offline marketing strategies together, and use them hand in hand.

Doing so will definitely help them see even more profits as compared to when they are just marketing online, or offline.

Offline Marketing Strategies That Work

In this "Offline Marketing Strategies That Work" blueprint, I am going to reveal to you everything you need to know about offline marketing, along with how you can make use of powerful, highly effective offline marketing strategies to help your business pull in even more massive profits than you could have ever dreamt of.