THE PROTECTION OF GEOGRAPHICAL INDICATIONS

LAW AND PRACTICE

MICHAEL BLAKENEY



THE PROTECTION OF GEOGRAPHICAL INDICATIONS

ELGAR INTELLECTUAL PROPERTY LAW AND PRACTICE

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Law and Practice

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CONTENTS

Tabl	List of abbreviations Table of cases Table of legislation	
1.	Introduction	1
2.	International geographical indications regimes	9
3.	Protection of geographical indications and designations of origin for agricultural products and foodstuffs in Europe	66
4.	Protection of geographical indications and designations of origin and traditional terms for wines in Europe	166
5.	Protection of geographical indications and designations of origin for spirits in Europe	256
6.	Trade marks, collective marks, certification marks, passing off and domain names	288
7.	Enforcement of geographical indications in Europe	361
		430 443

Table Eu Th We No Table	of abbreviations e of cases uropean cases ne Office for Harmonization in the Internal Market orld Intellectual Property Organization orld Trade Organization ational cases e of legislation U Regulations U Directives	xv xvii xvii xix xix xx xx xx xxiii xxiii
1.	INTRODUCTION A. SCOPE OF THE BOOK B. HISTORY C. DEFINITIONS	1.04 1.09 1.20
2.	7. TRIPS rights under European law C. REVIVAL OF THE LISBON AGREEMENT 1. Protocol to the Lisbon Agreement 2. WIPO proposals	2.01 2.03 2.11 2.16 2.21 2.32 2.39 2.40 2.53 2.63 2.84 2.94 2.101 2.183 2.191 2.192 2.192
3.	PROTECTION OF GEOGRAPHICAL INDICATIONS AND DESIGNATIONS OF ORIGIN FOR AGRICULTURAL PRODUCTS AND FOODSTUFFS IN EUROPE A. INTRODUCTION B. POLICY UNDERPINNING THE REGULATION 1. Promotion of agricultural diversity 2. Consumer demands 3. Fair competition	3.01 3.08 3.08 3.09 3.10

	4	Rural development	3.11
		Legislative coherence	3.12
		External influences	3.12
		Coordination of name protection	
_		•	3.16
C.		ECTIVES	3.18
		Communication of product characteristics and farming attributes	3.18
		Rural development	3.20
_		Identification of product attributes	3.22
D.	SCO		3.24
		Agricultural products intended for human consumption	3.24
	2.	Excluded products	3.29
		Related provisions	3.31
	4.	Excluded provisions	3.32
E.	DEFI	NITIONS	3.33
F.	PRO [°]	TECTED DESIGNATIONS OF ORIGIN AND PROTECTED GEOGRAPHICAL INDICATIONS	3.34
	1.	Objective	3.35
	2.	Requirements for protecting designations of origin and geographical indications	3.37
	3.	Defining the geographical area of production/protection	3.40
		Designation of origin	3.49
		Production steps in the defined geographical area	3.50
		Raw materials	3.63
		Animal feed	3.65
		Geographical indication	3.67
		Generic indications	3.74
		Definition of 'generic terms'	3.75
		Non-registration of generic terms	3.79
		Protection of registered PDOs and PGIs	3.80
		Case law	3.82
		Names of plant or animal breeds	3.101
		Homonyms	3.106
		Misleading designations of origin or geographical indications	3.107
_		Product specification	3.109
G.		ULATION (EU) NO 1169/2011 ON THE PROVISION OF FOOD INFORMATION TO	
		SUMERS	3.112
		Relationship with the Foodstuffs Regulation	3.115
	2.	Mandatory indication of country of origin or place of provenance	3.116
	3.	Ingredients	3.118
	4.	Reports on mandatory indications of country of origin or place of provenance	3.119
	5.	National measures on additional mandatory particulars	3.127
	6.	Commission guidelines on labelling	3.129
	7.	Verification of compliance with product specification	3.134
Н.	APPI	LICATION FOR REGISTRATION	3.136
	1.	Scope of application processes	3.137
	2.	Content of application for registration	3.138
		Dossier	3.140
	4.	Transitional National Protection	3.141
	5.	Grounds for opposition	3.145
l.		STER OF PROTECTED DESIGNATIONS OF ORIGIN AND PROTECTED GEOGRAPHICAL	511.15
		CATIONS	3.147
		The Register	3.147
		Registration of third country geographical indications	3.148
		Form and content of the Register	3.151
			3.152
		List of international agreements	
J.		MES, SYMBOLS AND INDICATIONS	3.154
		Permitted use of PDOs and PGIs	3.155
		Union symbols	3.156
		Protection of indications and symbols	3.159
		Other symbols	3.160
		Collective marks	3.161
	6	Third country products	3 162

K.	PRO	TECTION	3.163
L.	RIGH	IT TO BRING AN ACTION IN RESPECT OF A GEOGRAPHICAL INDICATION	3.165
	1.	Infringement actions	3.169
M		TATION OR EVOCATION'	3.179
	1.		3.184
N		ATIONS BETWEEN TRADE MARKS, DESIGNATIONS OF ORIGIN AND GEOGRAPHICAL	3.104
IV.		,	2 105
		CATIONS	3.185
		Legislation	3.188
_		Case law	3.194
O.		OPEAN GEOGRAPHICAL INDICATIONS IN NON-EUROPEAN TRADE MARK	
_		CEEDINGS	3.205
Р.		NSITIONAL PERIODS FOR USE OF PROTECTED DESIGNATIONS OF ORIGIN AND	
		TECTED GEOGRAPHICAL INDICATIONS	3.207
Q.		SERVED REGISTRATIONS	3.213
R.	TRA	DITIONAL SPECIALITIES GUARANTEED	3.215
	1.	Objective	3.220
	2.	Criteria	3.221
	3.	Relation to intellectual property	3.224
	4.	Exclusion of 'generic terms'	3.225
	5.	Plant varieties and animal breeds	3.229
	6.	Use in another Member State or Third Country	3.231
	7.	Exclusion from registration	3.233
	8.	Delegated acts	3.234
	9.	Product specification	3.235
		Verification of compliance with product specification	3.238
		Content of application for registration	3.241
		Dossier	3.242
	13.	Grounds for opposition	3.243
		Register of traditional specialities guaranteed	3.244
		Names, symbol and indication	3.246
S.		TRICTION ON USE OF REGISTERED NAMES	3.254
٥.		Misleading use	3.254
		Confusing sales descriptions	3.255
		Implementing acts	3.256
		Preserved registrations	3.257
		Delegated acts	3.259
	5. 6.		3.260
Т.		IONAL QUALITY TERMS	
١.			3.267
		Objective National radio	3.269
	2.	National rules	3.270
	3.	' ' /	3.271
	4.	1 1 /	3.272
	5.	Excluded optional quality terms in relation to compulsory marketing standards	3.273
	6.	'Generic terms'	3.275
	7.	3	3.276
	8.	, ,	3.277
	9.		3.278
	10.		3.279
	11.	The state of the s	3.281
	12.	Product of island farming	3.289
	13.	Restrictions on use	3.291
		Monitoring	3.293
U.	CON	MMON PROVISIONS	3.294
	1.	Official controls of protected designations of origin, protected geographical	
		indications and traditional specialities guaranteed	3.295
	2.	Scope	3.299
	3.	Designation of competent authority	3.300
	4.		3.304
	5.		3.309
		Delegation by competent authorities to control bodies	3.311

		Planning and reporting of control activities	3.314
		Role of groups	3.316
	9.	Right to use the schemes	3.322
	10.	Fees	3.325
		Scope of application processes	3.326
		Application for registration of names	3.327
		Eligible applicants	3.330
		Grounds of opposition	3.333
		Application to Member States	3.335
		Member State scrutiny of opposition	3.336
	17.	• • • • • • • • • • • • • • • • • • • •	3.339
		Publication of opposition by Member State	3.340
		Publication of specification by Member State	3.341
		Third country applications	3.343
		Language of documents	3.344
		Delegated acts	3.345
		Implementing acts	3.346
		Scrutiny of application for opposition by the Commission	3.347
		Publication of opposition by the Commission	3.348
		Opposition procedure at the Commission Decision on registration	3.350 3.363
		Scientific Committee	3.367
		Amendment to a product specification	3.370
		Temporary change in product specification due to natural disasters, etc.	3.388
		Cancellation	3.394
		Transitional rules	3.402
V		EAL OF REGULATIONS	3.404
		RY INTO FORCE	3.407
Of	- Oŀ	RIGIN AND TRADITIONAL TERMS FOR WINES IN EUROPE	
A.	INTE	RODUCTION	4.01
	INTF THE	RODUCTION WINE REGULATION	4.07
A.	INTE THE 1.	RODUCTION WINE REGULATION Introduction	4.07 4.07
A. B.	INTE THE 1. 2.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations	4.07 4.07 4.09
A. B.	INTE THE 1. 2. DEF	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS	4.07 4.07 4.09 4.18
A. B.	INTE THE 1. 2. DEF 1.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin	4.07 4.07 4.09 4.18 4.18
A. B.	INTE THE 1. 2. DEF 1. 2.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication	4.07 4.07 4.09 4.18 4.18 4.21
A. B.	INTE THE 1. 2. DEF 1. 2. 3.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area	4.07 4.07 4.09 4.18 4.21 4.21
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines	4.07 4.07 4.09 4.18 4.18 4.21 4.22
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area	4.07 4.07 4.09 4.18 4.21 4.21
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas	4.07 4.09 4.18 4.18 4.21 4.22 4.24
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term	4.07 4.07 4.09 4.18 4.18 4.21 4.22 4.24 4.25
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries	4.07 4.09 4.18 4.18 4.21 4.22 4.24 4.25 4.28
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification	4.07 4.07 4.09 4.18 4.21 4.22 4.24 4.25 4.28 4.30 4.31
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file	4.07 4.07 4.09 4.18 4.21 4.22 4.24 4.25 4.28 4.30 4.31
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2.	WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification Application for protection relating to a geographical area in a third country	4.07 4.09 4.18 4.18 4.21 4.22 4.24 4.25 4.28 4.30 4.31 4.31
A. B.	INTF THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2. 3.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification Application for protection relating to a geographical area in a third country Preliminary national procedure Commission examination procedure	4.07 4.07 4.09 4.18 4.21 4.22 4.24 4.25 4.28 4.30 4.31 4.31 4.33
A. B.	INTIF THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2. 3. 4. 5. 6. 7. 6. 7. 6. 7. 6. 6. 7. 6. 6. 7. 6. 7. 7. 8. 7. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification Application for protection relating to a geographical area in a third country Preliminary national procedure Commission examination procedure Receipt of the application	4.07 4.09 4.18 4.21 4.22 4.24 4.25 4.30 4.31 4.33 4.43 4.50 4.57 4.62
A. B.	INTIF THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2. 3. 4. 5. 6. 7. APP 1. 2. 3. 4. 5. 6. 7. 6. 7. 7. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification Application for protection relating to a geographical area in a third country Preliminary national procedure Commission examination procedure Receipt of the application Submission of a trans-border application	4.07 4.09 4.18 4.21 4.22 4.24 4.25 4.30 4.31 4.33 4.43 4.50 4.57 4.62
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2. 3. 4. 5. 6. 7. 8.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification Application for protection relating to a geographical area in a third country Preliminary national procedure Commission examination procedure Receipt of the application Submission of a trans-border application Admissibility of application for protection	4.07 4.09 4.18 4.21 4.22 4.24 4.25 4.30 4.31 4.31 4.33 4.43 4.50 4.57 4.62 4.65
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2. 3. 4. 5. 6. 7. 8. 9.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification Application for protection relating to a geographical area in a third country Preliminary national procedure Commission examination procedure Receipt of the application Submission of a trans-border application Admissibility of application for protection Scrutiny of the conditions of validity	4.07 4.09 4.18 4.21 4.22 4.24 4.25 4.30 4.31 4.31 4.33 4.43 4.50 4.57 4.62 4.65 4.71
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2. 3. 4. 5. 6. 7. 8. 9. 1. 9. 1. 9. 1. 9. 1. 9. 1. 9. 1. 9. 1. 9. 1. 9. 1. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification Application for protection relating to a geographical area in a third country Preliminary national procedure Commission examination procedure Receipt of the application Submission of a trans-border application Admissibility of application for protection Scrutiny of the conditions of validity Verification of compliance with specifications	4.07 4.09 4.18 4.21 4.22 4.24 4.25 4.30 4.31 4.31 4.33 4.43 4.50 4.57 4.62 4.65 4.71
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 10. 10. 10. 10. 10. 10. 10. 10. 10	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification Application for protection relating to a geographical area in a third country Preliminary national procedure Commission examination procedure Receipt of the application Submission of a trans-border application Admissibility of application for protection Scrutiny of the conditions of validity Verification of compliance with specifications in third countries	4.07 4.09 4.18 4.21 4.22 4.24 4.25 4.30 4.31 4.33 4.43 4.50 4.57 4.62 4.65 4.71 4.74
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification Application for protection relating to a geographical area in a third country Preliminary national procedure Commission examination procedure Receipt of the application Submission of a trans-border application Admissibility of application for protection Scrutiny of the conditions of validity Verification of compliance with specifications in third countries Amendments to product specifications	4.07 4.09 4.18 4.18 4.21 4.22 4.24 4.25 4.28 4.30 4.31 4.31 4.33 4.43 4.50 4.62 4.65 4.62 4.65 4.71 4.77 4.79
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification Application for protection relating to a geographical area in a third country Preliminary national procedure Commission examination procedure Receipt of the application Submission of a trans-border application Admissibility of application for protection Scrutiny of the conditions of validity Verification of compliance with specifications Verification of compliance with specifications in third countries Amendments to product specifications Objection procedure	4.07 4.09 4.18 4.18 4.21 4.22 4.24 4.25 4.28 4.30 4.31 4.33 4.43 4.50 4.57 4.62 4.65 4.71 4.74 4.77 4.79 4.80 4.91
A. B.	INTE THE 1. 2. DEF 1. 2. 3. 4. 5. 6. 7. APP 1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12.	RODUCTION WINE REGULATION Introduction Scope of the rules concerning designations INITIONS Designation of origin Geographical indication Production in the demarcated geographical area Amendment of lists of wines Wines made in areas adjacent to protected areas or in trans-border areas Traditional term Third Countries LICATION FOR PROTECTION Content of applications – technical file Specification Application for protection relating to a geographical area in a third country Preliminary national procedure Commission examination procedure Receipt of the application Submission of a trans-border application Admissibility of application for protection Scrutiny of the conditions of validity Verification of compliance with specifications Verification of compliance with specifications in third countries Amendments to product specifications Objection procedure Protection	4.07 4.09 4.18 4.18 4.21 4.22 4.24 4.25 4.28 4.30 4.31 4.31 4.33 4.43 4.50 4.62 4.65 4.62 4.65 4.71 4.77 4.79

	REG SPIR	ISTER	4.124 4.128
G.		ATIONSHIP WITH TRADE MARKS	4.129
	1. 2.	1 11 3 3 1	4.129
		indication	4.131
H.		IT TO USE DESIGNATION OF ORIGIN AND GEOGRAPHICAL INDICATION	4.133
		Exclusive rights	4.134
		Ex officio action by Member States	4.136
		Designation of competent control authority	4.137
	4.	Declaration by operators	4.140
	5.	Certification bodies	4.141
	6.	Annual verification	4.143
I.	CAN	CELLATION	4.157
	1.	Procedure – general rules	4.157
	2.	Procedure – specific rules	4.159
	3.	Cancellation initiated by the Commission	4.161
	4.	Admissibility of request for cancellation	4.162
	5.	Documents accompanying request for cancellation	4.165
	6.	Notification of admissible application for cancellation	4.167
	7.	Invitation to file observations and comments	4.168
	8.	Decision by Commission in absence of observations	4.170
	9.	Basis of the Commission's decision on cancellation	4.171
	10.	Multiple requests for cancellation	4.173
	11.	Deletion from the Register	4.175
J.	CON	IVERSION OF A PDO INTO A PGI	4.176
	1.	Request	4.177
	2.	Verification by the Commission	4.178
	3.	Rejection by the Commission	4.179
	4.	Existing protected wine names	4.182
K.	IMPI	LEMENTING MEASURES	4.197
L.	TRA	DITIONAL TERMS	4.198
	1.	Definition	4.198
	2.	Production	4.200
	3.	Applicants for traditional terms	4.203
	4.	Application for protection of traditional terms	4.205
	5.	Language	4.207
	6.		4.209
	7.	Examination procedure	4.211
		Objection procedures	4.230
		Protection	4.246
		Modification of traditional term	4.251
		Enforcement of the protection	4.253
		Cancellation procedure	4.254
		Existing protected traditional terms	4.271
M.	LABI	ELLING OF WINE AND INDICATIONS OF ORIGIN	4.272
	1.	Legislation	4.276
	2.	Definitions	4.279
	3.	Compulsory particulars	4.282
	4.	Indication of the provenance	4.283
	5.	Indication of the bottler	4.286
	6.	Indication of the bottler, producer, importer and vendor	4.287
	7.	Marketing and export	4.296
	8.	Indication of the holding	4.298
	9.	3	4.303
	10.	' ''	4.306
	11.	•	4.308
		Derogations	4.310
	13.		
		designation of origin or geographical indication and geographical area references	4 312

		14. Specific rules on wine grape varieties and vintage		
		designation of origin or geographical indicatior	1	4.316
		Indication of the Community symbols		4.326
		16. Temporary labelling		4.328
	N.	I. CERTIFICATION PROCEDURES		4.330
		 Designation of competent authority 		4.331
		2. Guarantees of objectivity and impartiality		4.333
		3. Accreditation of certification body		4.334
		4. Evidence to support veracity of grape variety		4.335
		5. Certification tests		4.336
		6. Excluded wine grape varieties		4.341
		7. Mixtures of wines		4.342
		8. Varietal wines		4.343
	O.). LANGUAGES		4.345
	Ρ.	. MARKETING AND EXPORT		4.348
	Ο.). ENFORCEMENT		4.350
	R.	. ADDITIONAL PROVISIONS LAID DOWN BY THE PROD	DUCER MEMBER STATES RELATING	
		TO LABELLING AND PRESENTATION		4.351
	S.	. PRODUCER AND INTER-BRANCH ORGANISATIONS		4.355
		. NATIONAL WINE LEGISLATION		4.360
		1. UK		4.360
		2. Enforcement of EU wine indications overseas		4.398
		3. Australia and EU Wine Agreements 1994 and 20	009	4.399
		4. Litigation in Australia by EU wine producers		4.407
5.	OF	ROTECTION OF GEOGRAPHICAL INDICA OF ORIGIN FOR SPIRITS IN EUROPE	TIONS AND DESIGNATION	
		. INTRODUCTION		5.01
	В.	. SUBJECT MATTER AND SCOPE OF REGULATION (EC)	NO 110/2008	5.03
		Includes geographical indications		5.03
		2. EU connection		5.04
		Derogation for third countries		5.05
		4. Definition of spirit drink		5.06
		5. Origin of ethyl alcohol		5.10
		6. Categories of spirit drinks		5.15
		7. General rules concerning the categories of spirit	t drinks	5.16
		8. Member States' legislation		5.20
	C.	. DESCRIPTION, PRESENTATION AND LABELLING OF S	PIRIT DRINKS	5.22
		1. Definitions		5.25
		2. Specific rules concerning sales denominations		5.30
		Specific rules concerning the use of sales denon	ninations and geographical	
		indications		5.39
		4. Description, presentation and labelling of mixtu		5.50
		Specific rules concerning the description, prese	ntation and labelling of spirit drinks	
		6. Prohibition of lead-based capsules or foil		5.59
		Use of language in the description, presentation	n and labelling of spirit drinks	5.60
	D.			5.64
		1. Definitions		5.66
		Registration of geographical indications		5.68
		3. Cancellation of a geographical indication		5.103
		4. Generic names		5.109
		Homonymous geographical indications		5.110
		Established geographical indications		5.111
		7. Alteration of the technical file		5.114
		8. Verification of compliance with the specification	ns in the technical file	5.115
		9. Use of languages		5.119
		Protection of geographical indications		5.120
	E.			5.121
	F.	. 'COGNAC'		5.131

	G.	RELATION BETWEEN TRADE MARKS AND GEOGRAPHICAL INDICATIONS	5.140
		 Where registered geographical indication exists 	5.140
		2. Registration of trade mark prior to geographical indication	5.141
		3. Registration of geographical indication after trade mark	5.142
		4. Control and protection of spirit drinks by Member States	5.143
6.	TR	ADE MARKS, COLLECTIVE MARKS, CERTIFICATION MARKS, PASS	SING
٥.		F AND DOMAIN NAMES	51110
		EUROPEAN TRADE MARKS LEGISLATION	6.03
	Λ.	Distinctiveness	6.07
		Superseded geographical names	6.21
		Acquired distinctiveness of geographical signs	6.22
		4. Case law	6.30
		5. Absolute bars to registration of geographical marks	6.51
		6. Absolute bars aligned with geographical indications protection	6.52
		7. Absolute bar to partially non-registrable signs	6.54
		8. Limitation of the effects of a registered geographical trade mark	6.55
		9. Trade Marks and Protected Geographic Indications (PGIs) or Protected	
		Denominations of Origin (PDOs)	6.72
	B.	COLLECTIVE AND CERTIFICATION MARKS	6.84
		1. Community collective marks	6.86
		2. Certification marks	6.116
		Choice between collective and certification marks	6.144
		4. Choice between Trade Mark Protection and Geographical Indications Protection	6.147
	C.	RELEVANCE OF TRIPS AND INTERNATIONAL INSTRUMENTS IN THE INTERPRETATION C)F
		EUROPEAN TRADE MARKS LAW	6.156
		 Temporal application of the TRIPS Agreement 	6.157
		2. Relevant signs	6.159
		3. 'Existing prior right'	6.161
	_	4. Protection of trade names	6.163
	D.	UNREGISTERED TRADE MARKS – PASSING OFF	6.166
		Elements of the action in passing off Geographical reads and passing off	6.167
		 Geographical marks and passing off Geographical marks and protectable reputation 	6.169 6.175
		Geographical marks and protectable reputation Geographical marks and product processing	6.173
		Geographical marks and product processing Genericity	6.183
	E.	DOMAIN NAMES AND GEOGRAPHICAL INDICATIONS	6.185
	۲.	Internet Corporation for Assigned Names and Numbers (ICANN)	6.185
		Domain Names at WIPO	6.190
		WIPO DNS panel decisions on geographical domain names	6.196
		3. Will O DNS patier decisions on geographical domain names	0.150
7.	ΕN	IFORCEMENT OF GEOGRAPHICAL INDICATIONS IN EUROPE	
	A.	INTRODUCTION	7.01
	B.	AVAILABILITY OF CRIMINAL OFFENCES UNDER EUROPEAN LAW	7.04
		1. Knowledge	7.05
		2. Quantification of penalties	7.06
	C.	DIRECTIVE 2004/48/EC OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL OF	
		29 APRIL 2004 ON THE ENFORCEMENT OF INTELLECTUAL PROPERTY RIGHTS	7.10
		1. Objective and scope	7.10
		2. Measures, procedures and remedies	7.18
	D.	SANCTIONS BY MEMBER STATES	7.75
		 Codes of conduct and administrative cooperation 	7.77
		2. Assessment	7.78
		3. Border control (customs) enforcement of intellectual property rights	7.80
		4. Exclusions from the Customs Regulation	7.98
		5. Application of border controls to geographical indications	7.107

6.

E.	ACTION BY THE CUSTOMS AUTHORITIES	7.153
	1. Suspension of the release or detention of the goods following the grant of an	
	application	7.155
	2. Suspension of the release or detention of the goods before the grant of an	
	application	7.165
	3. Inspection and sampling of goods whose release has been suspended or which	
	have been detained	7.175
	4. Conditions for storage	7.178
	5. Permitted use of certain information by the holder of the decision	7.179
	6. Sharing of information and data between customs authorities	7.180
F.	DESTRUCTION OF GOODS, INITIATION OF PROCEEDINGS AND EARLY RELEASE OF	
	GOODS	7.184
	 Destruction of goods and initiation of proceedings 	7.191
G.	LIABILITY, COSTS AND PENALTIES	7.214
	1. Liability of the customs authorities	7.215
	2. Liability of the holder of the decision	7.217
	3. Costs	7.218
	4. Penalties	7.224
H.	EXCHANGE OF INFORMATION	7.229
	1. Exchange of data on decisions relating to applications and detentions between	
	the Member States and the Commission	7.231
	2. Data protection provisions	7.239
l.	MISCELLANEOUS PROVISIONS	7.247
	1. Repeal	7.247
	2. Transitional provisions	7.248
	3. Entry into force and application	7.249
Bibliogra	phy	430
Index		443

ABBREVIATIONS

ACTA Anti-counterfeiting Trade Agreement

AO appellation of origin
AoA Agreement on Agriculture
AOC controlled appellation of origin

CA Court of Appeal

CAP Common Agricultural Policy
CBD Convention on Biological Diversity
ccTLD country code top level domain

CEN European Committee for Standardization

CIS Customs Information System
CMLRev. Common Market Law Review
CN combined nomenclature
DNS Domain Name System
DSB Dispute Settlement Body

DSU Dispute Settlement Understanding

EAFRD European Agricultural Fund for Rural Development
EAGGF European Agricultural Guidance and Guarantee Fund

EBA Extended Board of Appeals of the European Patent Organisation

EC European Community

ECJ European Court of Justice (the Court of Justice of the European

Communities)

ECR European Court Reports EEA European Economic Area

EFOW European Federation of Origin Wines
EIPR European Intellectual Property Review

EPO European Patent Office ETMR European Trade Mark Reports

EU European Union FSR Fleet Street Reports

GAC Government Advisory Committee (to ICANN)
GATT General Agreement on Tariffs and Trade

GI geographical indication

GRUR Gewerblicher Rechtsschutz und Urheberrecht: Internationaler Teil

gTLD generic Top Level Domain

ICANN Internet Corporation for Assigned Names and Numbers

ICC International Chamber of Commerce

IIC International Review of Intellectual Property and Competition Law

INAO Institut National des Appellations d'Origine INTA The International Trademark Association Int.T.L.R. International Trade Law & Regulation

IP intellectual property

IPQ Intellectual Property Quarterly
IPR intellectual property right

ISO International Organization for Standardization
JIPP Journal of Intellectual Property Law & Practice

MATRIC Midwest Agribusiness Trade Research and Information Center

OHIM Office for Harmonization in the Internal Market
OIV Office international de la vigne et du vin
OJ Official Journal of the European Communities

OriGIn Organization for an International Geographical Indications Network

PBRs plant breeders' rights

PDO protected designation of origin
PGI protected geographical indication
psr produced in a specific region

QWPSR quality wines produced in specified regions
RPC Reports of Patent, Design and Trade Mark Cases

SCT WIPO Standing Committee on the Law of Trademarks, Industrial

Designs and Geographical Indications

SMEs small and medium enterprises

TJWIP The Journal of World Intellectual Property

TMR Trademark Reporter

TRIPS Agreement on Trade-Related Aspects of Intellectual Property Rights

TSG TRADITIONAL SPECIALITY GUARANTEED
UDRP Uniform Domain Name Dispute Resolution Policy

UPOV Union for the Protection of Plant Varieties

URS Uniform Rapid Suspension System

USC United States Code

USPTO United States Patents and Trademarks Office WIPO World Intellectual Property Organization

WTO World Trade Organization

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2.184, 2.185, 2.187, 3.178, 6.57, 6.61, 6.156–6.165
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3.201
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3482.10, 6.57
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C-27/10 [2011] ETMR 535.09, 5.23, 5.131–5.136, 5.138–5.139, 6.82, 6.83
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& Co. KG and Eduard Bracharz GmbH ('Cambozola'), C-87/97 [1999] ECR
I-13012.20, 3.180, 3.183, 3.184, 3.194–3.195, 5.138, 6.79
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District Court, S.D. New York, August 10, 20112.123

TABLE OF LEGISLATION

EU REGULATIONS Regulation (EC) 1383/20031.07, 7.01, 7.02, 7.80–7.183, 7.184, 7.185, Commission Delegated Regulation (EU) No 7.181-7.202, 7.208, 7.210-7.249 ... /..of XXX supplementing Commission Implementing Regulation (EU) Regulation (EU) No 1151/2012 of the No 120/2013 of 11 February 2013 European Parliament and of the entering a name in the register of Council with regard to the protected designations of origin and establishment of the Union symbols for protected geographical indications protected designations of origin, (Khao Hom Mali Thung Kula protected geographical indications and Rong-Hai (PGI)) (OJ L 41/3 traditional specialities guaranteed and with regard to certain rules on Regulation (EU) No 1151/2012 of the sourcing, certain procedural rules and European Parliament and of the certain additional transitional rules Council of 21 November 2012 on ('Draft Delegated Regulation')3.06, quality schemes for agricultural 3.65, 3.111, 3.156, 3.236, 3.247, 3.331, products and foodstuffs (OJ L 343, 3.357, 3.371, 3.372, 3.375, 14.12.2012, p. 1)1.04, Ch 3, 6.53, 3.379-3.394, 3.396, 3.400-3.403, 6.109, 7.108, 7.113 3.406, 3.409 Regulation (EU) No 1169/2011 of the Commission Implementing Regulation (EU) European Parliament and of the No 716/2013 of 25 July 2013 laying Council of 25 October 2011 on the down rules for the application of provision of food information to consumers (OJ L 304, 22.11.2011, Regulation (EC) No 110/2008 of the pp. 18-63)3.02, 3.112-3.135 European Parliament and of the Council on the definition, description, Commission Implementing Regulation (EU) presentation, labelling and the No 670/2011 of 12 July 2011 protection of geographical indications (amending Regulation (EC) No of spirit drinks (OJ L 201/21, 607/2009) laying down certain detailed 26.7.2013 pp. 21–30) ...1.05, 5.02, 5.40, rules for the implementation of 5.41, 5.42, 5.43, 5.45, 5.46, 5.47, 5.69, Council Regulation (EC) No 479/2008 5.71, 5.74, 5.75, 5.76, 5.77, 5.78, 5.79, as regards protected designations of 5.80, 5.81, 5.85, 5.86, 5.87, 5.89, 5.90, origin and geographical indications, 5.91, 5.92, 5.93, 5.94, 5.95, 5.96, 5.97, traditional terms, labelling and 5.98, 5.99, 5.100, 5.101, 5.104, 5.105, presentation of certain wine sector 5.106, 5.107, 5.108, 5.119 products (OJ L 183, 13.7.2011, Regulation (EU) No 608/2013 of the pp. 6–13)4.360 European Parliament and Council of Regulation 538/2011 (amending Regulation 12 June 2013 on Customs Enforcement 607/2009) laying down certain detailed

rules for the implementation of

Regulation 479/2008 as regards

of Intellectual Property (Customs

Regulation) replacing Council

protected designations of origin and geographical indications, traditional terms, labelling and presentation of certain wine sector products OJ L 193, 24.7.2009, p. 60, as last amended by Commission Implementing Regulation (EU) No 670/2011 (OJ L 183, 13.7.2011, p. 6)4.05, 4.206, 4.210, 4.271

Regulation (EU) No 182/2011 of the
European Parliament and of the
Council of 16 February 2011 laying
down the rules and general principles
concerning mechanisms for control by
Member States of the Commission's
exercise of implementing powers (OJ L
55/13, 28.2.2011, pp. 13–18)3.398,
7.121

Commission Regulation (EC) No 436/2009 laying down detailed rules for the application of Council Regulation (EC) No 479/2008 as regards the vineyard register, compulsory declarations and the gathering of information to monitor the wine market, the documents accompanying consignments of wine products and the wine sector registers to be kept (OJ L 128, 27.5.2009, p. 15)4.360, 4.386

Council Regulation (EC) No 207/2009 of 26 February 2009 on the Community Trade Mark (OJ 2009 L 78, p. 1) .4.247, 6.03, 6.07, 6.08, 6.10, 6.29, 6.36, 6.37, 6.38, 6.46, 6.51, 6.52, 6.54, 6.55, 6.63, 6.64, 6.69, 6.72, 6.75, 6.80, 6.84, 6.86, 6.87, 6.89, 6.91, 6.94, 6.95, 6.96, 6.97, 6.98, 6.100, 6.102, 6.105, 6.106, 6.107, 6.108, 6.110, 6.111, 6.112, 6.113, 6.118, 6.119, 6.125, 6.126, 6.127, 6.128, 6.129, 6.131, 6.132, 6.133, 6.134, 6.135, 6.136, 6.137, 6.138, 6.139, 6.140, 6.141, 6.142, 6.143, 7.88, 7.89, 7.90, 7.109, 7.114

Commission Regulation (EC) No 555/2008 laying down detailed rules for implementing Council Regulation (EC) No 479/2008 on the common organisation of the market in wine as regards support programmes, trade with third countries, production potential and on controls in the wine

sector (OJ L 170, 30.6.2008,	Council Regulation (EC) No 834/2007 of
p. 1)4.154, 4.360	28 June 2007 on organic production
Commission Regulation 479/2008 on the	and labelling of organic products (OJ L
common organisation of the market in	189, 20.7.2007, p. 1)3.01
wine, amending Regulations	Commission Regulation (EC) No
1493/1999, 1782/2003, 1290/2005,	1898/2006 of 14 December 2006
3/2008 and repealing Regulations	laying down detailed rules of
(EEC) No 2392/86 and 1493/1999	implementation of Council Regulation
(Wine Regulation') (OJ L 148,	(EC) No 510/2006 on the protection
6.6.2008, pp. 1–61)1.05, Ch 4	of geographical indications and
Regulation (EC) No 110/2008 of the	designations of origin for agricultural
European Parliament and of the	products and foodstuffs (OJ L 369,
Council of 15 January 2008 on the	23.12.2006, p. 1)3.06, 3.406
definition, description, presentation,	Commission Regulation (EC) No 510/2006
labelling and the protection of	of 20 March 2006 on the protection of
	geographical indications and
geographical indications of spirit drinks	
and repealing Council Regulation	designations of origin for agricultural
(EEC) No 1576/89 ('Spirits	products and foodstuffs (OJ L 93,
Regulation') (OJ 2008 L 39,	31.3.2006, p. 12) (no longer in
p. 16)1.05, 3.01, 5.01, 5.02,	force) .1.04, 3.01, 3.03, 3.04, 3.06, 3.14,
5.03–5.120, 6.53, 6.83, 7.108, 7.113	3.67, 3.115, 3.150, 3.200, 3.202, 3.204,
Commission Regulation (EC) No	3.213, 3.214, 3.404, 4.09, 5.115, 6.49,
1580/2007 of 21 December 2007	6.65
1 1 1 1 1 1 6	C '1 D 1 .' (EC) M 500/200/ C
laying down implementing rules of	Council Regulations (EC) No 509/2006 of
Council Regulations (EC) No 2200/96,	20 March 2006 on agricultural
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No	20 March 2006 on agricultural products and foodstuffs as traditional
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93,
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007,	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)3.119	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115,
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L 42, 14.2.2006, p. 1)3.01
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L 42, 14.2.2006, p. 1)
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L 42, 14.2.2006, p. 1)
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L 42, 14.2.2006, p. 1)
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L 42, 14.2.2006, p. 1)
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L 42, 14.2.2006, p. 1)
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L 42, 14.2.2006, p. 1)
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L 42, 14.2.2006, p. 1)
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L 42, 14.2.2006, p. 1)
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L 42, 14.2.2006, p. 1)
Council Regulations (EC) No 2200/96, (EC) No 2201/96 and (EC) No 1182/2007 in the fruit and vegetable sector (OJ L 350, 31.12.2007, p. 1)	20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed (OJ L 93, 31.3.2006, p. 1) (no longer in force)1.04, 3.01, 3.06, 3.14, 3.115, 3.215, 3.257, 3.258, 3.260, 3.404, 3.405 Council Regulation (EC) No 247/2006 of 30 January 2006 laying down specific measures for agriculture in the outermost regions of the Union (OJ L 42, 14.2.2006, p. 1)

verification of compliance with feed

welfare rules (OJ L 299, 8.11.2008, animals and regarding the labelling of p. 25)3.134, 3.238, 3.295, 3.301, beef and beef products (OJ L 204, 3.304, 3.311, 3.314, 3.315, 3.325, 4.14, 11.8.2000, p. 1)3.117, 3.119, 4.0	f
3.304, 3.311, 3.314, 3.315, 3.325, 4.14, 11.8.2000, p. 1)3.117, 3.119, 4.0	
3.304, 3.311, 3.314, 3.315, 3.325, 4.14, 11.8.2000, p. 1)3.117, 3.119, 4.0	
)1,
4.78, 4.137, 4.317, 4.331, 4.332, 4.04, 4.182, 4.183, 4.185, 4.18	
5.115, 5.143 4.189, 4.190, 4.19	
Council Regulation (EC) No 1383/2003 of Regulation (EC) No 45/2001 of the	
22 July 2003 concerning customs action European Parliament and of the	
against goods suspected of infringing Council of 18 December 2000 on the	
certain intellectual property rights and protection of individuals with regard t	
the measures to be taken against goods the processing of personal data by the	
found to have infringed such rights (OJ Community institutions and bodies as	
L 196, 2.8.2003, pp. 7–14)1.07, 7.01, on the free movement of such data (C	
7.03, 7.80, 7.93, 7.94, 7.95, 7.184, L 8, 12.1.2001, pp. 1–22)7.12	-
7.247, 7.248 7.239, 7.24	
Council Regulation (EC) No 806/2003 of Commission Regulation 1640/2000	
14 April 2003 adapting to Decision amending Regulation 3201/90 laying	
1999/468/EC the provisions relating to down detailed rules for the description	
committees which assist the and presentation of wines and grape	
Commission in the exercise of its musts (OJ L 187 26.7.2000,	
implementing powers laid down in p. 41)4.	.01
Council instruments adopted in Regulation 1607/2000 of 24 July 2000 layin	
accordance with the consultation down detailed rules for implementing	_
procedure (qualified majority) (OJ L Council Regulation 753/2000 laying	,
122, 16.5.2003, pp. 1–35)4.02 down certain rules for applying Coun-	cil
Regulation 692/2003 of 8 April 2003 Regulation 1493/1999 as regards the	
amending Regulation 2081/92 on the description, designation, presentation	
protection of geographical indications and protection of certain wine	
and designations of origin for sector products (OJ L185 of	
agricultural products and foodstuffs (OJ 25.07.2000)4.	.01
L 99/1 17.4.2003, pp. 1–7) (no longer Council Regulation (EC) No 104/2000 of	
in force)	
Commission Regulation (EC) No organisation of the markets in fishery	,
1829/2002 of 14 October 2002 and aquaculture products (OJ L 17,	
amending the Annex to Regulation 21.1.2000, p. 22)	19
1107/96 with regard to the name 'Feta' Commission Regulation 2253/1999	
(OJ L 277, 15/10/2002, p. 10)3.87 amending Regulation 881/98 laying	
Commission Regulation (EC) No down detailed rules for the protection	1
1019/2002 of 13 June 2002 on of the additional traditional terms use	
marketing standards for olive oil (OJ L	
155, 14.6.2002, p. 27)	
Commission Regulation 753/2002 of 29 (quality wine psr) (OJ L 275,	
April 2002 laying down certain rules 26.10.1999, pp. 8–8) (no longer in	

establishing a system for the

force)4.01

Council Regulation 1493/1999 as regards

the description, designation,

April 2002 laying down certain rules for applying Regulation (EC) No

1760/2000 of the European Parliament

and of the Council of 17 July 2000

presentation and protection of certain wine sector products, as amended by Regulation 2086/2002 (OJ L 179, 14.7.1999) (no longer in force) ...2.190, 4.01, 4.02, 4.03, 4.05, 4.08, 4.184, 4.185, 4.189, 4.190, 4.272, 4.357, 6.77

- Council Regulation (EC) No 1257/1999 of 17 May 1999 on support for rural development from the European Agricultural Guidance and Guarantee Fund (EAGGF) and amending and repealing certain Regulations (OJ L 160 of 26.6.1999)3.283, 3.285
- Commission Regulation 881/98 laying down detailed rules for the protection of the additional traditional terms used to designate certain types of quality wine produced in specified regions (quality wine psr) (OJ L 124, 25.4.1998, pp. 22–26) (no longer in force)4.01
- Commission Regulation 1107/96 on the registration of geographical indications and designations of origin under the procedure laid down in Article 17 of Council Regulation (EEC) No 2081/92 (OJ No L 148, 21. 6. 1996, p. 1) (no longer in force)3.57, 3.59, 3.71, 3.85, 3.87, 3.199
- Council Regulation 2100/94 of 27 July 1994 on Community plant variety rights (OJ L 227, 1.9.94, pp. 1–30) ...3.102, 3.104, 6.53
- Council Regulation (EC) No 40/94 of 20 December 1993 on the Community trade mark (OJ L 011, 14.1.1994, p. 1) (no longer in force)2.187, 2.189,

4.131, 5.141, 6.03, 6.36, 6.76, 6.77, 6.78

- Council Regulation (EEC) No 2913/92 of 12 October 1992 establishing the Community Customs Code (OJ L 302, 19/10/1992 pp. 1–50) .7.82, 7.84, 7.159
- Council Regulation (EEC) No 2333/92 of 13 July 1992 laying down general rules for the description and presentation of sparkling wines and aerated sparkling wines (OJ 1992 L 231, p. 9)4.223, 4.226
- Council Regulation 2082/92 on certificates of specific character for agricultural products and foodstuffs (OJ L 208, 24 July 1992, p. 9)3.03, 3.84
- Council Regulation (EEC) 2081/1992 of 14 July 1992 on the protection of geographical indications and designations of origin for agricultural products and foodstuffs on the protection of geographical indications and designations of origin for agricultural products and foodstuffs, (OJ L 208, 24.7.1992. p. 1) (no longer in force)2.20, 2.94, 2.95, 2.98, 2.99, 2.100, 3.03, 3.15, 3.40, 3.43, 3.47, 3.50, 3.57, 3.60, 3.68, 3.69, 3.71, 3.81, 3.84, 3.85, 3.88, 3.89, 3.93, 3.94, 3.95, 3.98, 3.166, 3.176, 3.177, 3.181, 3.182, 3.183, 3.184, 3.196, 3.197, 3.199, 3.202, 3.203, 3.204, 3.282, 6.48, 6.49
- Council Regulation (EEC) No 1601/91 laying down general rules on the definition, description and presentation of aromatised wines, aromatised wine-based drinks and aromatised wine-product cocktails (OJ L 149, 14.6.1991, p. 1)4.360, 7.108, 7.113
- Commission Regulation (EEC) No 3201/90 of 16 October 1990 laying down detailed rules for the description and presentation of wines and grape musts (OJ L 309, p. 1)4.01, 4.301
- Commission Regulation (EEC) No 1014/90 of 24 April 1990 laying down detailed

implementing rules on the definition,	Regulation 81///0 laying down special
description and presentation of spirit	provisions relating to quality wines
drinks (OJ 1990 L 105, p. 9)5.01,	produced in specified regions (no
5.123, 5.124	longer in force)4.01
Council Regulation (EEC) No 2392/89 of	
24 July 1989 laying down general rules	
for the description and presentation of	EU DIRECTIVES
wines and grape musts (OJ 1989 L	
232, p. 13) (no longer in force)4.01,	Directive 2004/48/EC of the European
5.29	Parliament and of the Council of 29
Council Regulation (EEC) No 2045/89 of	April 2004 on the enforcement of
19 June 1989 amending Regulation	intellectual property rights
(EEC) No 3309/85 laying down	('Enforcement Directive') (OJ L 195,
general rules for the description and	02.06.2004, pp. 16–25)1.07, 2.130,
presentation of sparkling wines and	2.143, 2.144, 2.145, 7.03, 7.10–7.78
aerated sparkling wines (OJ 1989 L	Council Directive 2001/110/EC of 20
202, p. 12)4.219	December 2001 relating to honey (OJ
Council Regulation (EEC) No 1576/89 of	L 10, 12.1.2002, p. 47)3.01, 3.119
29 May 1989 laying down general rules	Directive 2001/29/EC of the European
on the definition, description and	Parliament and of the Council of 22
presentation of spirit drinks (OJ 1989	May 2001 on the harmonisation of
L 160, p. 1) (no longer in force)5.01,	certain aspects of copyright and related
5.121, 5.125, 5.128, 5.129,	rights in the information society (OJ L
6.181, 7.113	167, 22.6.2001, p. 10)7.62
Council Regulation (EEC) No 823/87 of 16	Directive 2000/31/EC of the European
March 1987 laying down special	Parliament and of the Council of 8
provisions relating to quality wines	June 2000 on certain legal aspects of
produced in specified regions (OJ 1987	information society services, in
L 84, p. 59) (no longer in force)4.01,	particular electronic commerce, in the
4.300	Internal Market ('Electronic
Council Regulation (EEC) No 3309/85 of	Commerce') (OJ L 178, 17.07.2000,
18 November 1985 laying down	p. 1–16)7.17
general rules for the description and	Directive 2000/13/EC of the European
presentation of sparkling wines and	Parliament and of the Council of 20
aerated sparkling wines (OJ 1985 L	March 2000 on the approximation of
320, p. 9) (no longer in force)4.219	the laws of the Member States relating
Council Regulation (EEC) No 338/79 of 5	to the labelling, presentation and
February 1979 laying down special	advertising of foodstuffs (OJ 2000 L
provisions relating to quality wines	109, p. 29)3.02, 3.161, 3.281, 4.04,
produced in specified regions (OJ 1979	4.274, 5.38, 5.39, 5.53, 6.109
L 54, p. 48) (no longer in force)4.01,	Directive 1999/93/EC of the European
4.300	Parliament and of the Council of 13
Council Regulation 2133/74 of 8 August	December 1999 on a Community
1974 laying down general rules for the	framework for electronic signatures (OJ
description and presentation of wines	L 13, 19.1.2000)7.17
and grape musts (OJ L 240, 3/09/1974,	
p. 16) (no longer in force)4.01	

- Directive 95/46/EC of the European
 Parliament and of the Council of 24
 October 1995 on the protection of
 individuals with regard to the
 processing of personal data and on the
 free movement of such data (OJ L 281,
 23.11.1995 pp. 31–50)7.17, 7.122,
 7.240, 7.243
- Council Directive 89/104/EEC of 21

 December 1988 to approximate the

- laws of the Member States relating to trade marks (OJ 1989 L 40, p. 1) ..3.16, 3.190, 3.191, 4.131, 6.48

1

INTRODUCTION

A. SCOPE OF THE BOOK	1.04	C. DEFINITIONS	1.20
B. HISTORY	1.09		

A study undertaken for the European Commission by Chever et al (2012 at 4) and published in October 2012 estimated the worldwide sales value of products sold under geographical indications (GIs) registered in the EU was estimated at €54.3 billion in 2010 and had increased by 12 per cent between 2005 and 2010. Over that period wines accounted for 56 per cent of total sales (€30.4 billion), agricultural products and foodstuffs for 29 per cent (€15.8 billion), spirit drinks for 15 per cent (€8.1 billion) and aromatised wines for 0.1 per cent (€31.3 million). Domestic EU sales were the main markets for these products (60 per cent), intra-EU trade accounted for 20 per cent and extra-EU trade accounted for 19 per cent. Over the period, extra-EU trade increased by 29 per cent.

The leading Member State was France (€20.9 billion including 75 per cent for wines, 15 per cent for agricultural products and foodstuffs and 10 per cent for spirits), the second was Italy with a balance between the GIs registered in the different schemes (€11.8 billion including 51 per cent for agricultural products and foodstuffs, 48 per cent for wines and 1 per cent for spirits). The next two Member States were Germany (€5.7 billion including 59 per cent for agricultural products and foodstuffs, 40 per cent for wines and 1 per cent for spirits) and the United Kingdom (€5.5 billion including 81 per cent for spirits and 19 per cent for agricultural products and foodstuffs).

This valuable trade is worth protecting and this book examines the detail of that 1.03 protection.

A. SCOPE OF THE BOOK

This book examines the European laws concerning the protection of GIs and geographical trade marks and looks at the application of those laws in the UK. This introductory chapter reviews the history of GIs and grapples with definitional issues. Chapter 2 looks at the international context, in particular the

GIs provisions of the WTO Agreement on Trade Related Aspects of Intellectual Property Rights (TRIPS Agreement), which is increasingly influencing the jurisprudence of the European Court of Justice (ECJ) on this subject. Chapter 3 examines the European legislation concerned with the protection of GIs and designations of origin for agricultural products and foodstuffs. This is based on the legal framework provided by EU Regulation No 1151/2012 of the European Parliament and of the Council of 21 November 2012 on quality schemes for agricultural products and foodstuffs, which repealed and replaced Council Regulation (EC) No 509/2006 of 20 March 2006 on agricultural products and foodstuffs as traditional specialities guaranteed and Council Regulation (EC) No 510/2006 of 20 March 2006 on the protection of geographical indications and designations of origin for agricultural products and foodstuffs.

- 1.05 Chapter 4 surveys the European legislation concerning wines, focusing upon Council Regulation 479/2008 of 29 April 2008 on the common organisation of the market in wine as updated by Commission Regulation (EC) No 607/2009 of 14 July 2009 and by Commission Regulation (EC) No 114/2009 of 6 February 2009. Chapter 5 deals with the protection of GIs and designations of origin for spirits in Europe and looks at the regime inaugurated by Regulation (EC) No 110/2008 of 15 January 2008 of the European Parliament and of the Council of 15 January 2008 on the definition, description, presentation, labelling and the protection of geographical indications of spirit drinks. This chapter also examines Commission Implementing Regulation (EU) No 716/2013 of 25 July 2013, which contains rules dealing in particular with the use of compound terms, allusions, sales denominations and GIs for the presentation of spirit drinks and the application and objections process for GIs.
- 1.06 Chapter 6 is taken up with the protection of GIs by European trade marks, collective marks and certification marks legislation. It looks at the proposed amendments to the Community Trade Mark Regulation to provide for the registration of certification marks. The common law remedy in passing off is examined in its application to geographical marks and the chapter concludes with an examination of the World Intellectual Property Organization's (WIPO) Uniform Domain Name Dispute Resolution Policy.
- 1.07 Chapter 7 looks at the enforcement of GIs in Europe. This entails a detailed consideration of the Civil Enforcement Directive (Directive 2004/48/EC of the European Parliament and of the Council of 29 April 2004 on the enforcement of intellectual property rights) and Regulation (EU) No 608/2013 of the European Parliament and of the Council of 12 June 2013 concerning customs enforcement of intellectual property which replaced Council Regulation (EC) No 1383/2003 of 22 July 2003 concerning customs action against goods

suspected of infringing certain intellectual property rights and the measures to be taken against goods found to have infringed such rights.

Despite this significant recent European legislative activism on the subject of 1.08 GIs, it is to be expected that further legislation is in prospect, particularly in relation to the protection of GIs for products outside the existing schemes. The EU is currently engaged in trade negotiations with countries which have laws which protect all GIs products. These countries, such as Brazil, India and Thailand, have a significant interest in the protection of their non-agricultural GIs products at the EU level beyond the community trade mark system. It is perceived that the lack of a legal framework to protect these products could hamper the ability of the EU to secure protection of EU agricultural and wine and spirits products in these countries. At the same time, the EU is a leading advocate of the extension of the additional protection in Article 23 of the TRIPS Agreement for wines and spirits to agricultural products and handicrafts. This extension debate is examined in Chapter 2. An indication of the EU's thoughts for the future is the publication by the European Commission in 2009 of a study on the protection of GIs for products other than wines, spirits, agricultural products or foodstuffs. The Study analysed 28 non-agricultural products enjoying protection in certain EU Member States and in non-EU countries. It compared the protection systems available to these products and analysed the strengths and weaknesses of the protection systems identified. On 22 March 2013 the Commission published an updated version of this study, which was expected to 'feed into the Commission's on-going analysis of whether action at EU level is required in this area' (Insight, 2013).

B. HISTORY

The association between the unique qualities of goods and the geographical 1.09 place of their production explains the genesis of GIs as a vehicle for trade. The international reputation of Toledo steel, Korean Celadon ware, Bruges lace and Burgundy wines secured the access of those products to markets well beyond their place of production. To take advantage of the commercial attractiveness of these local reputations, merchants branded their goods with marks which designated the place of origin of these products. These brands utilised depictions of local animals (panda beer), land marks (Mt Fuji sake), buildings (Pisa silk), heraldic signs (fleur de lys butter) or well-known local personalities (Napoleon brandy, Mozart chocolates). In a preliterate society these signs indicating the geographical origins of goods could be regarded as the earliest types of trade mark as these brands were tantamount to a warranty of the quality of goods.

- 1.10 To protect the commercial reputation of these goods, local legislators passed laws to prevent the adulteration of local produce by the addition of inferior introduced goods or ingredients. These laws punished the adulteration of goods and established systems of marking approved local goods with marks certifying their quality (eg wool marks for cloth, hallmarks, for goods made from precious metals). Where the reputation of local goods was attributable to the skills and technology of local artisans, associations or guilds of master workers grew up. The taxing authorities saw an advantage in preserving the skills and revenue-earning capacities of these guilds and conferred upon them a monopoly of manufacture. To regulate this monopoly, the guilds developed service marks, or heraldic-type designs, which were placed upon goods produced by guild members.
- 1.11 Prior to the Industrial Revolution in Britain, which commenced in the eighteenth century, industrial production was on a small scale. The corporate form of industrial organisation did not yet exist. Until this time, the principal products that entered international trade were primary products, such as minerals and agricultural produce, and simple manufactured goods, such as pottery and woven fabrics. In the competition to earn revenues from the international trade that was developing at that time, it became apparent that the products of particular regions were more saleable than comparable products from other regions, because of their superior quality. This superior quality resulted either from natural geographic advantages, such as climate and geology (eg Seville oranges, Kentish hops, Roquefort cheese); recipes and food processing techniques local to a region (eg Kyoto bean cakes, Malmesbury mead, Frankfurter sausages) or indigenous manufacturing skills (eg Delft ceramic ware, Bohemian crystal ware).
- 1.12 The historical origins of GIs laws are usually traced back to the mediaeval French laws which conferred a number of advantages upon Bordeaux wine producers (see van Caenegem, 2003). Principal among these were the *privilège de la descente* and the *privilège de la barrique*. The former excluded non-Bordeaux wines from the Bordeaux wine market until 11 November of each year. The effect of this was to give Bordeaux wines an advantage in dealings with the lucrative English and Dutch markets as end-of-year dealings were vulnerable to the icing-up of northern ports. Non-Bordeaux wines were marked as such and sequestered in designated wine cellars in the city. This had the effect of developing administrative arrangements for identifying the geographic origins of wines.
- **1.13** The *privilège de la barrique* reinforced the commercial advantage of Bordeaux wines as the only wines entitled to a barrel made of superior wood and of

specified dimensions, which gave them an advantage for transportation in the merchant vessels of the time. In 1764 the *Arret de la Cour du Parlement concernant la police des vins* obliged each wine grower to identify, by way of a red brand on the bottom of each barrique, his name and that of the parish from which the wine originated to prevent the illicit use of the Bordeaux barrique.

As with contemporary GIs, this distinctive marking actually provided an opportunity for unscrupulous traders to pass off inferior wines as having a Bordeaux provenance, and within Bordeaux wine from the lower quality parishes was mixed with or passed off as wine from parishes of higher repute.

The privileges which Bordeaux enjoyed were swept away by the legislation of the National Constituent Assembly, which abolished feudalism and revoked the privileges of towns, provinces, companies and cities throughout France. In seeking to preserve its privileges Bordeaux argued that as the land of the province was unsuitable for any other crops viticulture merited encouragement and protection. This foreshadowed the modern debate around *sui generis* GIs systems where they are justified for the purposes of rural development and the maintenance of rural populations.

A number of commentators have pointed out that the French appellations 1.16 system has a much more modern origin than suggested by the mediaeval privileges and point to the opening of the railway between Bordeaux and Paris in the mid-nineteenth century as a significant development (Olszak, 2001 at 6; Hughes, 2006 at 306-7). Others point to the development of concern for consumers arising from wine adulteration, fraud and falsification (Stanziani, 2004). Stanziani points out that the establishment of the French AOC system to protect wines was the outcome of a long process in which the trade mark system was utilised with limited success in a series of nineteenth century cases concerning deceptive designations (see Stanziani, 2009). This necessitated remedial legislation. The Law of 6 May 1919 concerning appellations d'origine was enacted as part of a package of legislation concerning the elimination of fraudulent and misleading designations for wines and foodstuffs. This law sought to provide a methodology for designating wine regions. This was reinforced by the establishment in 1935 of AOCs, under the supervision of a Committee which, from 1947, became the INAO (Institut National des Appellations d'Origine).

Hughes points out that of the more than 35 protected appellations for cheese in France, only 11 are more than 30 years old and that even Chianti did not

¹ Decree of 4 August 1789, discussed in Jennings, 2011 at 29.

become a protected *denominazione* in Italy until 1967 (Hughes, 2006 at 350). He suggests that the European enthusiasm for protecting GIs is more a reflection of contemporary agricultural policy than a desire to preserve historic institutions.

- 1.18 The development of large-scale industrial production, which was a feature of the Industrial Revolution, led to demands for the legal protection of the brands of individual producers as indications of the source of their goods. Large-scale production made it possible for manufacturers to produce goods of a consistent quality and their brands became a warranty of the quality of their goods. Unlike GIs which referred to the geographical place of production, manufacturers demanded a system for the protection of their reputation either as producers of goods, or later on, as standing behind the quality of the goods produced in their name. The passing off action was developed by the English courts as a means for manufacturers to protect the indicia of their commercial reputations from misappropriation by those seeking to have a free ride on those reputations. These indicia included names, marks and symbols. To secure protection under the tort of passing off, plaintiffs had first to establish the existence of a commercial reputation in the jurisdiction. A protectable commercial reputation was typically established on the basis of the evidence of others in the trade and of consumers. This tended to take up a considerable amount of court time and as a consequence the registered trade marks system was developed under which possession of a valid trade mark registration certificate replaced the necessity to prove a commercial reputation. Under the registered trade marks system individual traders could enforce the exclusive right to their marks as a private proprietary right.
- 1.19 The evolution of the private trade mark system did not result in the disappearance of geographical marks. Particularly in Europe, substantial processed foods markets and markets for alcoholic beverages remained dependent upon the continued recognition of geographical marks. Indeed, for European negotiators, the inclusion of these marks in the TRIPS Agreement was a significant achievement of the Uruguay Round of the General Agreement on Tariffs and Trade (GATT).

C. DEFINITIONS

1.20 A number of commentators on the law of GIs note a considerable diversity in the terminology concerning GIs. Norma Dawson (2000 at 591–2) among others (eg Conrad, 1996 at 13–14) suggests that this terminological diversity might result from the various international agreements that have attempted to

1.21

deal with GIs. The Paris Convention 1883 in Art 10 provided for the seizure of imports of goods bearing 'false indications of the source of goods'. This expression was repeated in the Madrid Agreement for the Repression of False or Deceptive Indications of Source of Goods 1891. The International Convention on the Use of Appellations of Origin and Denominations of Cheeses ('Stresa Convention') 1951 borrowed the term *appellations d'origine* from the French AOC legislation. This in turn was repeated in the Lisbon Agreement for the Protection of Appellations of Origin and their Registration, 1958. Article 2 of the Lisbon Agreement defined 'appellation of origin' to mean:

the geographical name of a country, region, or locality, which serves to designate a product originating therein, the quality and characteristics of which are due exclusively or essentially to the geographical environment, including natural and human factors.

Article 22 of the TRIPS Agreement defines geographical indications as:

indications which identify a good as originating in the territory of a Member, or a region or locality in that territory, where a given quality, reputation or other characteristic of the good is essentially attributable to its geographical origin.

This definition expands the Lisbon Agreement concept of appellation of origin to protect goods which merely derive a reputation from their place of origin without possessing a given quality or other characteristics which are due to that place. Also, under the TRIPS Agreement, to be protected, a GI has to be an indication, but not necessarily the name of a geographical place on earth.

The WTO Secretariat in a survey of national laws identified 23 different terms and as a consequence adopted the term 'indications of geographical origin' to designate the different expressions used by WTO Members to protect geographical origin of products.²

Dev Gangjee suggests that the terminological diversity in this area may be attributable to the various policies to be served by GIs, such as agricultural marketing, rural development, the preservation of traditional knowledge and cultural heritage (Gangjee, 2012 at 2–18).

It should be noted that as early as the Madrid Agreement for the Repression of 1.25 False or Deceptive Indications of Source on Goods 1891, most laws embrace

² Note by the WTO Secretariat IP/C/W/253, dated April 2001, in 'Review under Article 24.2 of the application of the provisions of the section of the TRIPS Agreement on geographical indications. Summary of the responses to the checklist of questions (IP/C/13 and Add.1)'. For a more recent global survey of GIs legislation see O'Connor et al, 2007.

indirect GIs. The Madrid Agreement in Art 1(1) provides for the seizure on importation of '[a]ll goods bearing a false or deceptive indication by which one of the countries to which this Agreement applies, or a place situated therein, is directly or indirectly indicated as being the country or place of origin'. An example of such an indirect indication mentioned during the 1934 London Revision Conference was the wax from the carnauba fan palm tree which, although not an actual place name, was 'indissolubly linked' to its origins in the north-eastern savannahs of Brazil (see Gangjee, 2012 at 66). A more modern illustration is 'Basmati' as indicative of the Indian sub-continent (see Blakeney and Lightbourne, 2005).

- **1.26** Advocate General Colomer, in *Budějovický Budvar, národní podnik v Rudolf Ammersin GmbH*³ had to consider whether the trade mark 'BUD' was an indirect indication of the Bohemian town České Budějovice (formerly Budweis). He explained:
 - 68. Geographical indications and even designations of origin do not always consist of geographical names. They are called 'direct' when they do and 'indirect' when they do not, provided the indication or designation at least informs consumers that the foodstuff to which it relates comes from a specific place, region or country.

. . .

- 71. Regardless of whether the Czech public can guess where 'Bud beer' comes from, it must be ascertained whether the expression 'Bud' is sufficiently clear to evoke a product, beer, and its origin, the town of České Budějovice.
- 72. In the same way that the words 'cava' or 'grappa' call to mind the Spanish and Italian birthplaces of a sparkling wine and of a liqueur respectively and that 'feta' identifies a Greek cheese were it to be found that 'Bud' represents a geographical indication, Czech consumers would have to associate the expression with a precise place and with the brewing of beer.
- 1.27 Another example of an indirect GI in European litigation is the *Bocksbeutel* bottle, which has a characteristic bulbous shape and is used for the marketing of wine in Franconia, Baden-Franconia parts of Central Baden.⁴

^{3 [2003]} ECR I-13617.

⁴ Criminal proceedings against Karl Prantl, Case 16/83 [1984] ECR 01299.

INTERNATIONAL GEOGRAPHICAL INDICATIONS REGIMES

	PRECURSORS TO TRIPS 1. Paris Convention for the Protection	2.01			Geographical indications and trade marks	2.53
	of Industrial Property 1883 2. Madrid Agreement for the Repression	2.03		3.	Additional protection for geographical indications for wines	
	of False or Deceptive Indications of				and spirits	2.63
	Source of Goods 1891	2.11		4.	TRIPS revision	2.84
	International Convention on the Use			5.	The TRIPS GIs disputes	2.94
	of Appellations of Origin and			6.	TRIPS enforcement	2.101
	Denominations of Cheeses ('Stresa Convention') 1951	2.16		7. TRIPS rights unde	TRIPS rights under European law	2.183
•	 Lisbon Agreement for the Protection of Appellations of Origin and their 		C.	RE\	VIVAL OF THE LISBON AGREEMENT	2.191
	Registration 1958	2.21		1.	Protocol to the Lisbon Agreement	2.191
5.	5. The International Wine Organization			2.	WIPO proposals	2.192
	THE WTO TRIPS AGREEMENT		D.	BILATERAL AND PLURILATERAL AGREEMENTS		2.217
	. Protection of geographical indications	2.40				

A. PRECURSORS TO TRIPS

The GIs provisions of the TRIPS Agreement were anticipated as early as the 2.01 1883 Paris Convention on Industrial Property, which, as will be seen below imposed merely general obligations in relation to 'indications of source or appellations of origin' which were undefined terms. The Madrid Agreement for the Repression of False or Deceptive Indications of Source of Goods 1891, which was enacted as a special treaty under the Paris Convention, contained more specific obligations, but it was not until the Lisbon Agreement on the Protection of Appellations of Origin and their International Registration 1958 that at least appellations of origin were defined and elements of this definition were carried forward into the definition of GIs in the TRIPS Agreement.

Prior to the Lisbon Agreement, the 1951 Stresa Convention proposed a system 2.02 for the protection of appellations of origin and designations for cheeses contained in an annex to the Convention. The Lisbon Agreement, by way of contrast, envisaged protection of appellations of origin by their registration. The TRIPS Agreement did not prescribe a preferred method for the protection

of GIs but leaves this to signatories to decide. The possible establishment of a system for the registration of GIs was left to subsequent negotiation and as will be seen below, after more than 15 years of deliberations, the TRIPS signatories have yet to reach agreement on this subject.

- 1. Paris Convention for the Protection of Industrial Property 1883¹
- (a) Scope
- 2.03 The first multilateral agreement, which included 'indications of source or appellations of origin' as objects for protection by national industrial property laws, was the Paris Convention. According to Art 2(2) the objects of protection of industrial property include 'indications of source or appellations of origin'. However, the Paris Convention does not define these terms and does not expressly require Member States to provide for protection of indications of source and appellations of origin.
- 2.04 Article 2(3) of the Paris Convention provides that 'industrial property shall be understood in the broadest sense and shall apply not only to industry and commerce proper, but likewise to agricultural and extractive industries and to all manufactured or natural products, for example, wines, grain, tobacco leaf, fruit, cattle, minerals, mineral waters, beer, flowers, and flour'.
 - (b) Seizure of goods bearing a false indication of source
- 2.05 Article 9(1) of the Paris Convention provides for the seizure upon importation of all goods unlawfully bearing a legally protected 'trademark or trade name'. Article 9(3) provides that 'seizure shall take place at the request of the public prosecutor, or any other competent authority, or any interested party, whether a natural person or a legal entity, in conformity with the domestic legislation of each country'.
- 2.06 Article 10(1) provides for the application of the provisions of Art 9 in cases of direct or indirect use of a false indication of the source of the goods or the identity of the producer, manufacturer or merchant'. Unlike Art 9(1), which catches misleading indications, Art 10(1) requires that the indications be factually false and not misleading. Although the provision only speaks of 'indications of source', it is understood that it includes 'appellations of origin', as referred to in Art 1(2) (Pflüger, 2011 at 274). As Art 10(1) refers to any direct or indirect use, the false indication does not have to be expressed in words and

¹ The Paris Convention was agreed in 1883 and complemented by the Madrid Protocol of 1891. It was revised at Brussels (1900), Washington (1911), The Hague (1925), London (1934), Lisbon (1958) and Stockholm (1967), and amended in 1979. The Paris Convention as of September 2013 had 175 contracting parties.

appear on the product. It would include also the use of a false indication in advertising or on business documents.

The only sanction referred to in Art 10(1) is seizure of the goods concerned but 2.07 no further civil or criminal sanctions are envisaged. Also the obligation to seize goods on importation only applies to the extent that such a measure has been adopted under national law.

Under Art 10(2), any

2.08

producer, manufacturer, or merchant whether a natural person or legal entity, engaged in the production or manufacture of or trade in such goods and established either in the locality falsely indicated as the source, or in the region where such locality is situated, or in the country falsely indicated, or in the country where the false indication of source is used, shall in any case be deemed an interested party.

(c) Repression of unfair competition

Article 10*bis* also affords protection against false or misleading indications of source as a means of repressing unfair competition. Article 10*bis* (2) defines as an act of unfair competition 'any act of competition contrary to honest practices in industrial or commercial matters'.

The ECJ, in its various trade marks determinations has observed that the requirement to act in accordance with honest practices in industrial or commercial matters 'constitutes in substance the expression of a duty to act fairly in relation to the legitimate interests of the trade mark proprietor'.²

Madrid Agreement for the Repression of False or Deceptive Indications of Source of Goods 1891³

(a) Seizure of goods bearing a false or misleading indication

The original form of the Paris Convention prohibited the use of false GIs. A 2.11 number of signatory nations proposed a more comprehensive form of regulation for what was considered to be a significant intellectual property abuse. The 1891 Madrid Agreement concerning the protection of geographical indications was their response. Article 1(1) provided that all goods 'bearing a

² See Case C-63/97 Bayerische Motorenwerke AG v Deenik [1999] ECR I-905 at [61], Case C-100/02 Gerolsteiner Brunnen GmbH & Co v Putsch GmbH [2004] ECR I-691 at [24], Case C-245/02 Anheuser-Busch Inc v Budejovicky Budvar np [2004] I-10989 at [82], Case 228/03 Gillette Co v LA-Laboratories Ltd Oy [2005] ECR I-2337 at [41] and Case C-17/06 Céline SARL v Céline SA [2007] ECR I-7041 at [33].

³ The Madrid Agreement was adopted in 1891 and revised at Washington (1911), The Hague (1925), London (1934), and Lisbon (1958). It was supplemented by the Additional Act of Stockholm (1967), and as of September, 2013 had 36 contracting parties.

false or misleading indication' to a signatory country, or to a place in that country 'shall be seized on importation'. Article 1(2) provided for seizure also 'in the country where the false or deceptive indication of source has been applied, or into which the goods bearing the false or deceptive indication have been imported'. Where the laws of a country do not permit seizure upon importation Art 1(3) provides that such seizure shall be replaced by prohibition of importation. In the absence of any special sanctions ensuring the repression of false or deceptive indications of source, Art 1(5) provides that 'the sanctions provided by the corresponding provisions of the laws relating to marks or trade names shall be applicable'.

- 2.12 Article 2(1) provides that seizure shall take place at the instance of the customs authorities, who shall immediately inform the interested party, whether an individual person or a legal entity, in order that such party may, if it so desires, take appropriate steps in connection with the seizure effected as a conservatory measure. However, the public prosecutor or any other competent authority may demand seizure either at the request of the injured party or *ex officio*; the procedure shall then follow its normal course. Excluded from seizure by Art 2(2) are goods in transit.
 - (b) Prohibited use of deceptive indications in advertising, etc
- **2.13** Article 3*bis* provides that signatory countries undertake to prohibit the use, in connection with the sale or display or offering for sale of any goods, of all indications in the nature of publicity capable of deceiving the public as to the source of the goods, and appearing on signs, advertisements, invoices, wine lists, business letters or papers, or any other commercial communication.
 - (c) Exception of indications of name and address
- 2.14 Article 3 provides that the Madrid provisions shall not prevent the vendor from indicating his name or address upon goods coming from a country other than that in which the sale takes place; but in such case the address or the name must be accompanied by an exact indication in clear characters of the country or place of manufacture or production, or by some other indication sufficient to avoid any error as to the true source of the wares.
 - (d) Generic indications
- 2.15 Article 4 permitted the courts of each signatory to decide what appellations, on account of their generic character, do not fall within the provisions of the Agreement. However, this article excluded from this reservation regional appellations concerning the source of products of the vine. This provision apparently explained why this Agreement failed to attract the accession of significant trading nations such as the USA, Germany and Italy.

3. International Convention on the Use of Appellations of Origin and Denominations of Cheeses ('Stresa Convention') 1951

The parties to the Stresa Convention, which are some of the cheese-producing countries of Europe,⁴ 'pledge themselves to prohibit and repress within their respective territorial confines the use, in the language of the state or in a foreign language, of the "appellations d'origine", denominations and designations of cheeses contrary to the principles stated in Articles 2 to 9 inclusive. The Convention, which entered into force on 1 September 1953, applies to all specifications which constitute false information as to the origin, variety, nature or specific qualities of cheeses, which are stated on products which might be confused with cheese. The term 'cheese', according to Art 2.1 of the Convention, is reserved for 'fresh and matured products obtained by draining after the coagulation of milk, cream, skimmed or partially skimmed milk or a combination of these', or by 'products obtained by the partial concentration of whey, or of buttermilk, but excluding the addition of any fatty matter to milk'.

Article 3 provides that the appellations of origin of those cheeses 'manufactured or matured in traditional regions, by virtue of local, loyal and uninterrupted usages', which are listed in Annex A, are exclusively reserved to those cheeses 'whether they are used alone or accompanied by a qualifying or even corrective term such as "type", "kind", "imitation" or other term'. Annex A lists: Gorgonzola, Parmigiana Romano, Pecorino Romano and Roquefort. Annex B lists a number of designations for cheese that are prohibited by Art 4.2 for products which do not meet the requirements provided by Contracting Parties in relation to 'shape, weight, size, type and colour of the rind and curd, as well as the fat content of the cheese'. Listed in Annex B are Asiago, Camembert, Cambozola, Danablu, Edam, Emmental, Esrom, Fiore Sardo, Fontina, Gruyère, Pinnzgauer Berkäse, Samsöe and Svecia.

The Stresa Convention came into force prior to the EEC Treaty and its regime 2.18 providing for the free movement of goods.

In the *Deserbais* case⁵ the Court had to construe Art 234 (now Art 307) of the EC Treaty which provided that the application of the Treaty did not affect the duty of the EC Member State in respect the rights of non-member countries under a prior international agreement. The Stresa Convention had been signed

⁴ The Stresa Convention was ratified by Austria (12 June 1953); Denmark (2 August 1953); France (20 May 1952); the Netherlands (29 October 1955); Norway (31 August 1951); Sweden (27 January 1951) and Switzerland (5 June 1951).

^{5 [1988]} ECR-4907, 22 September 1988.

before the EEC Treaty entered into force and only Denmark, France, Italy and the Netherlands were parties to it. The Court found on the facts that in this case, the rights of non-Member countries were not involved, and therefore, a Member State could not rely on the provisions of a pre-existing international agreement to justify restrictions on the marketing of products coming from another Member State, where the marketing was otherwise lawful by virtue of the free movement of goods provided for by the Treaty.

- **2.20** Similarly, in the *Cambozola* case⁶ the ECJ ruled that the free movement of goods principle was subordinated to the Stresa Convention and Council Regulation (EEC) No 2081/92 permitting the registration and enforcement of rights in relation to designations of origin.
 - 4. Lisbon Agreement for the Protection of Appellations of Origin and their Registration 1958⁷
 - (a) Introduction
- 2.21 The Lisbon Agreement established an international system of registration and protection of appellations of origin among members of the Lisbon Union, which comprised signatory states. Article 1(2) obliged parties to the Agreement to protect on their territories 'the appellations of origin of products' of signatory countries, 'recognized and protected as such in the country of origin' and registered at the International Bureau of WIPO. Article 4 of the Agreement provides that the Agreement does not exclude the protection already granted to appellations of origin in each of the countries of the Lisbon Union by virtue of other international instruments, such as the Paris and the Madrid Agreement for the Repression of False or Deceptive Indications of Source on Goods, 'or by virtue of national legislation or court decisions'.
- 2.22 The Lisbon Agreement failed to attract support from more than a few nations (only 28 signatories by September 2013). Gervais (2010 at 79) observed from an examination of all current appellations on the Lisbon register that 11 countries hold 97.5 per cent of all entries, with the top three holding over 78 per cent, of which France holds 62.5 per cent (almost 90 per cent of which was for wines and spirits). One problem was that accession was confined to those nations which protected appellations of origin 'as such'. Thus, states which

^{6 [1999]} ECR-1, 4 March 1999.

⁷ This agreement was concluded in Lisbon on 31 October 1958. It was revised in Stockholm in 1967 and amended in 1979. As of September 2013 there were 28 contracting parties.

protected this form of intellectual property under trade mark, unfair competition or consumer protection laws were locked out. Also the Agreement did not make an exception for GIs, which had already become generic in Member States.

(b) Protected indications

Article 2(1) of the Agreement defined 'appellation of origin' to mean 'the geographical name of a country, region, or locality, which serves to designate a product originating therein, the quality and characteristics of which are due exclusively or essentially to the geographical environment, including natural and human factors'. The country of origin is defined in Art 2(2) as 'the country whose name, or the country in which is situated the region or locality whose name, constitutes the appellation of origin which has given the product its reputation'.

(c) Breadth of protection

Article 3 of the Lisbon Agreement requires that '[p]rotection shall be ensured against any usurpation or imitation, even if the true origin of the product is indicated or if the appellation is used in translated form or accompanied by terms such as "kind," "type," "make," "imitation," or the like'. As will be seen below, this language was included in Art 23 of the TRIPS Agreement, to provide for additional protection for wines and spirits. The Acts of the Lisbon Conference define usurpation as the 'illicit adoption' or counterfeiting of an appellation.8

(d) Registration

Article 5(1) provided for the registration of appellations of origin at the 2.25 International Bureau of WIPO, at the request of the IP offices of the countries of the Lisbon Union, 'in the name of any natural persons or legal entities, public or private, having, according to their national legislation, a right to use such appellations'. Thus international protection is based upon the existence of a national registration.

Article 5(2) requires the International Bureau, without delay to notify the 2.26 relevant offices of the various countries of the Lisbon Union of such registrations and for these to be published in a periodical.

Article 5(3) provides for an IP office of a Member country to 'declare that it cannot ensure the protection of an appellation of origin whose registration has been notified to it' provided that this is notified to the International Bureau of

⁸ Actes de la conférence reunie A Lisbonne du 6 au 31 octobre 1958 BIRPI, Geneva, 1963.

WIPO, together with an indication of the grounds therefor, within a period of one year from the receipt of the notification of registration and 'provided that such declaration is not detrimental, in the country concerned, to the other forms of protection of the appellation which the owner thereof may be entitled to claim under Article 4'. Article 5(4) provides that such declaration may not be opposed by the Offices of the countries of the Union after the expiration of the period of one year from receipt of the notification. Article 5(5) requires the International Bureau of WIPO, as soon as possible, to notify the office of the country of origin of any declaration made under Art 5(3) by the office of another country. Article 5(5) provides that 'the interested party', when informed by the national office of the declaration made by another country, 'may resort, in that other country, to all the judicial and administrative remedies open to the nationals of that country'. The Lisbon Agreement does not define what is meant by 'interested party', although Art 8 envisages that legal action required for ensuring the protection of appellations of origin may be taken in each of the countries of the Lisbon Union 'by any interested party, whether a natural person or a legal entity, whether public or private'.

2.28 Where an appellation which has been granted protection in a given country pursuant to notification of its international registration has already been used by third parties in that country from a date prior to such notification, Art 5(6) provides that the competent office of that country 'shall have the right to grant to such third parties a period not exceeding two years to terminate such use', on condition that it advises the International Bureau accordingly during the three months following the expiration of the period of one year provided for in Art 5(3).

(e) Duration of protection

2.29 The Lisbon Agreement makes an unclear reference to the duration of protection of a registered appellation of origin. Article 7, which is sub-headed 'Period of Validity', provides: '(1) Registration effected at the International Bureau in conformity with Article 5 shall ensure, without renewal, protection for the whole of the period referred to in the foregoing Article.' Article 5 makes no specific reference to a time period for protection; its only reference to time periods relates to the process of declaring that certain appellations cannot be protected. However, since Art 7(1) refers to an absence of renewals, the assumption is that an appellation is protected for as long as it remains an appellation in the relevant country of origin.

(f) Generic appellations

2.30 Article 6 provides that an appellation which has been granted protection in one of the countries of the Lisbon Union pursuant to the procedure under Art 5

cannot, in that country, be deemed to have become generic, as long as it is protected as an appellation of origin in the country of origin.

(g) Enforcement

Article 8 of the Lisbon Agreement provides that legal action required for 2.31 ensuring the protection of appellations of origin may be taken in each of the countries of the Lisbon Union under the provisions of national legislation:

- 1. at the instance of the competent Office or at the request of the public prosecutor;
- 2. by any interested party, whether a natural person or a legal entity, whether public or private.

5. The International Wine Organization

The idea for an international organisation to represent the interests of the wine industry were prompted by the nineteenth century phylloxera epidemic. In 1922 the French Society for Encouraging Agriculture suggested the establishment of the International Wine Organization. International conferences were held in Genoa in 1923 and in Paris in 1924, and on 29 November 1924 Spain, Tunisia, France, Portugal, Hungary, Luxemburg, Greece and Italy signed an agreement establishing the 'International Office of Vine and Wine' (OIV) in Paris. The OIV came into existence on 3 December 1927 after ratification of the agreement by five countries. According to its constituent instrument of 1924, the OIV was responsible for ensuring the protection of appellations of origin. In 1947 it adopted an initial definition of appellation of origin.

On 4 September 1958 the organisation's name was changed to the International **2.33** Vine and Wine Office (*Office International de la Vigne et du Vin*) (OIV).

In 1992, the OIV adopted two definitions 'Recognised Geographical Indication (RGI)' and 'Recognised Appellation of Origin (RAO)'9. In 1994 the OIV adopted a resolution on the relationship between RAO and RGI and the brands, which provides for an equal level of protection for brands, recognised appellations of origin, recognised GIs and recognised traditional names. This protection is determined by priority (of recognition, registration or usage depending on the type of distinctive brand) while taking into account the distinctive character and reputation.

⁹ http://www.oiv.int/oiv/info/entableaucomparatifs.

- 2.35 During its General Assembly in Germany, the OIV added to its recommendations through the section on homonyms and a resolution on principles regarding GIs and the Internet.
- 2.36 Following a 35-nation agreement on 3 April 2001, which came into effect on 1 January 2004, the International Vine and Wine Office was replaced by the International Organisation of Vine and Wine. The responsibility to protect appellations of origin was included in the Agreement of 3 April 2001 establishing the International Organisation of Vine and Wine. The 2012 International Standard for the Labelling of Wines represents the deliberations of the Member States between 1983 and 2011 and concerns 'the compulsory information which appears on the labelling of pre-packed wines in view of their sale to the consumer, as well as optional information left to the discretion of manufacturers or Member States'.¹¹¹ The chapter on compulsory information includes the following standards on denominations:

2. COMPULSORY INFORMATION

- 2.1. The denomination of the product
- 2.1.1 The use of the word 'wine'.

The use of the word 'wine' or, (without prejudice to article 2.1.2.2) other substitutive recognised indication, is obligatory in the labelling of the product which respects the definition quoted in article 1.2.1. It may be completed by mentioning its type or particular classification. Subject to the provisions which the Member States make compulsory for their own production, no opposition can be made to the release onto the market of the product which respects this definition and which is presented under the single name 'wine'.

Without prejudice to the particular provisions made for certain products which bear in their name the word 'wine' alongside complementary information, the word 'wine' used alone can only apply to the product defined in article 1.2.1.

2.1.2. Recognised appellation of origin or recognised geographic indication

2.1.2.1 Definitions

Recognised Geographic Indication

It is the name of the country, the region or the place used in the designation of a product originating from this country, region, place or area defined to this end under this name and recognised by the competent authorities of the country concerned.

As far as wine is concerned, the recognition of this name:

 is linked to a quality and/or to a characteristic of the product attributed to the geographic milieu including natural or human factors; and

¹⁰ www.oiv.int/../OIV%20Wine%20Labelling%20Standard%20EN_2012.

is subordinate to the grapes being harvested in the country, region, place or defined

As far as spirits of a vitivinicultural origin are concerned, the recognition of this name:

- is linked to a quality and/or a characteristic that the product acquires as a result of a decisive phase of its production; and
- is subordinate to this decisive phase being carried out in the country, region, place or defined area.

Recognised Appellation of Origin

It is the name of the country, region or the place used in the designation of a product originating from this country, region, place or area as defined to this end, under this name and recognised by the competent authorities of the country concerned.

As far as wine and spirit beverages from a vitivinicultural origin are concerned, the recognised appellation of origin

- refers to a product whose quality or characteristics are due exclusively or essentially to the geographic milieu, including natural and human factors, and
- is subordinate to the harvest as well as its transformation in the country, region, place or defined area.
- 2.1.2.2 When a wine benefits from a recognised appellation of origin or from a recognised geographic indication such as defined above, and figures on a list published by the International Organisation of Vine and Wine, the use of this recognised appellation of origin or the recognised geographic indication on the label, conforming to the laws of the producer country, is obligatory.

In this case the recognised appellation of origin or the recognised geographic indication can constitute the denomination of the product and take the place of the word 'wine'.

To avoid confusion with other designations it is recommended that the use of a complementary mention characterising the product, such as 'Appellation of Origin...' is made compulsory.

The OIV Extraordinary General Assembly approved the 2009–2012 Strategic 2.37 Plan at its meeting in October 2008. Point M of the Strategic Plan (Designation and labelling), states in Action M.6 to 'draw up an inventory for wines and spirits of viticultural origin, on the Denomination of Origin and Geographic Indications in OIV Member States including their respective national legislations'. This list is a compilation of the names of vitivinicultural GIs or appellations of origin which are legally protected and recognised. The list provides information based on notifications by the relevant authorities in each State. The list carries no rights or legal obligations.

- 2.38 The OIV resolution on geographical indications and homonyms¹¹ defines the homonymy of a geographic indicator as used to designate a wine or spirit beverage of viticultural origin as used in several countries with a common spelling and/or identical pronunciation and recommends that Member States of the OIV should, when setting differentiation rules for these homonymous names:
 - consider the official recognition used in the country of origin,
 - consider the length of time the name has been in use,
 - consider whether the usage is in good faith,
 - consider the importance of presenting the homonymous labels to marketing,
 - encourage mentioning sufficient distinguishing information to avoid confusion of consumers.

B. THE WTO TRIPS AGREEMENT

- 2.39 The protection of GIs was a key demand of European negotiators at the Uruguay Round of the GATT. The competing positions were those of the EU and Switzerland, which proposed a French style of protection, and the USA, which favoured the protection of GIs through a certification mark system. In the result, section 3 of Part VII of the TRIPS Agreement covers four main topics: (a) protection of GIs; (b) GIs and trade marks; (c) additional protection for GIs for wines and spirits; and (d) review of section 3. These topics are examined below together with an account of GIs disputes under the TRIPS Agreement.
 - 1. Protection of geographical indications
 - (a) Definition
- 2.40 Article 22.1 of the TRIPS Agreement defines geographical indications for the purposes of the Agreement as 'indications which identify a good as originating in the territory of a Member, or a region or locality in that territory, where a given quality, reputation or other characteristic of the good is essentially attributable to its geographical origin'. This definition expands the Lisbon Agreement concept of appellation of origin to protect goods which merely derive a reputation from their place of origin without possessing a given quality or other characteristics which is due to that place.

¹¹ Resolution ECO 3/99 at http://www.oiv.int/oiv/info/enresolution.

In its only determinations to date on GIs under the TRIPS Agreement the WTO dispute panel ruled that a 'designation of origin' and 'geographical indication' as defined in EC legislation in different terms were a subset of geographical indications as defined in Art 22.1.¹²

Under the TRIPS Agreement a GI to be protected has to be an indication, but not necessarily the name of a geographical place on earth. Thus, for example, 'Basmati' is taken to be an indication for rice coming from the Indian subcontinent, although it is not a place name as such. The indication has to identify goods as originating in the territory of a Member, a region or a locality of that territory. This definition also indicates that goods to be protected should originate in the territory, region or locality to which they are associated. This suggests that licences for the use of GIs cannot be protected under the TRIPS Agreement.

The TRIPS definition permits Members to protect the GIs of goods where the quality, reputation or other characteristic of goods are attributable to their geographical origin.

(b) Permitted methods for the protection of geographical indications

Article 22.2 of the TRIPS Agreement requires that 'in respect of geographical 2.44 indications', Members of the WTO shall provide the 'legal means' for 'interested parties' to prevent:

- (a) the use of any means in the designation or presentation of a good that indicates or suggests that the good in question originates in a geographical area other than the true place of origin in a manner which misleads the public as to the geographical origin of the good;
- (b) any use which constitutes an act of unfair competition within the meaning of Article 10*bis* of the Paris Convention (1967).

(i) 'In respect of'

In EC – Trademarks and Geographical Indications (Australia) the Panel interpreted the obligation to provide certain legal means 'in respect of' GIs as an obligation to provide for the protection of GIs and rejected a claim concerning

¹² European Communities – Protection of Trademarks and Geographical Indications for Agricultural Products and Foodstuffs, Complaint by the United States, Report of the Panel (hereinafter 'Panel Report, EC – Trademarks and Geographical Indications (US)), WT/DS174/R, 15 March 2005, para 7.738; European Communities – Protection of Trademarks and Geographical Indications for Agricultural Products and Foodstuffs, Complaint by Australia, Report of the Panel (hereinafter 'Panel Report, EC – Trademarks and Geographical Indications (Australia)'), WT/DS290/R 15 March 2005, para 7.711.

situations where geographical indications might have an impact upon trade mark protection.¹³

- (ii) 'Legal means'
- 2.46 In relation to (a) Art 22.2 does not specify the legal means to protect GIs. This is left for Members to decide. Thus GIs could be protected under consumer protection laws or as an aspect of trade marks laws, such as by a certification or collective mark. In relation to (b) GIs could be protected under unfair competition laws or under actions such as passing off.
 - (iii) 'Interested parties'
- 2.47 In EC Trademarks and Geographical Indications (US) the Panel explained that the obligation in Art 22.2 is to provide certain legal means to 'interested parties' who are nationals of other Members in accordance with the criteria referred to in Art 1.3. The interested parties must qualify as 'nationals of other Members' in accordance with the criteria referred to in Art 1.3. The Panel pointed out that these persons can be private parties, which is reflected in the fourth Recital of the preamble to the agreement, which reads '[r]ecognizing that intellectual property rights are private rights'.14
- 2.48 Although the term 'interested party' is also used in Art 10(2) of the Paris Convention (1967) as incorporated in the TRIPS Agreement, by Art 2(1) of the TRIPS Agreement, in EC Trademarks and Geographical Indications (US), the Panel observed that Art 10(2) of the Paris Convention (1967) did not set out a criterion for eligibility for protection for the purposes of the TRIPS Agreement although it may provide guidance on the interpretation of Articles 22 and 23 of the TRIPS Agreement.¹⁵
 - (c) Non-protection of expired geographical indications
- **2.49** Article 24.9 provides that there is no obligation under the TRIPS Agreement to protect GIs 'which are not or cease to be protected in their country of origin, or which have fallen into disuse in that country'.
 - (d) Non-diminution of geographical indications protection
- **2.50** Article 24.3 of the TRIPS Agreement requires that in implementing the GIs provisions a WTO Member shall not diminish the protection of GIs that existed in that Member immediately prior to the date of entry into force of the WTO Agreement.

¹³ Panel Report, EC - Trademarks and Geographical Indications (Australia), para 7.714.

¹⁴ Panel Report, EC – Trademarks and Geographical Indications (US), paras 7.742–7.743.

¹⁵ Panel Report in EC - Trademarks and Geographical Indications (US), para 7.170.