

VC INVEST

Financial model for investors
in a Venture Capital Fund

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vc invest- inputs & assumptions

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	Units		year1	year2	year3	year4	year5	year6	year7	year8
Revenues Assumptions										
Term of the fund										
Final Closing (within 6 months from the legal set-up of t	Yes/No	yes								
Duration of the Fund (8 to 10 years)	Years	10								
Extension of the Fund (1 or 2 years)	Years	2								
Accept Extension	Yes/No	No								
Duration Investment period	Years	4								
Extension of Investment period (1 or 2 years)	Years	1								
Accept Extension	Yes/No	No								
Committed Capital										
Committed Capital by core investors	Euro 000s	16.272								
Committed Capital by other investors	Euro 000s	5.288								
Total Committed Capital	Euro 000s	21.560								
Initial Dividends	%	15,8%								
	Euro 000s		15,8%							
			2.571							
"Capital Calls"	%		38,80%	17,00%	17,00%	11,40%	0,0%	0,0%	0,0%	0,0%
"Capital Calls"	Euro 000s		9.201	3.665	3.665	2.458	-	-	-	-
Drawdowns	%		54,6%	71,6%	88,6%	100,0%	100,0%	100,0%	100,0%	100,0%
Drawdowns	Euro 000s		11.772	15.437	19.102	21.560	21.560	21.560	21.560	21.560
Capital Gains										
Gains										
Amount per investment average	Euro 000s	1.200								
# investments / year. (objective) companies	#		6,0	3,0	3,0	3,0	-	-	-	-
# investments / year. (int number) companies	#		6,0	3,0	3,0	3,0	-	-	-	-
Cumulative # of investments	#		6	9	12	15	15	15	15	15
Invested capital per year	Euro 000s		7.400	3.900	3.600	3.600	-	-	-	-
Cumulative invested capital	Euro 000s		7.400	11.300	14.900	18.500	18.500	18.500	18.500	18.500
Invested capital per year/ Committed Capital	%		34,3%	18,1%	16,7%	16,7%	0,0%	0,0%	0,0%	0,0%
Cumulative invested capital/Committed Capital	%		34,3%	52,4%	69,1%	85,8%	85,8%	85,8%	85,8%	85,8%
Average IRR pure deal	%	15,0%								
average term to deinvest per deal (3 to 5 years)	years	4								
Multiple on invested capital	x	1,75								
# of deals deinvested per year	#		-	-	-	-	2	7	3	3
Cumulative deals deinvested	#		-	-	-	-	2	9	12	15
Investments (companies) in portfolio	#		6	9	12	15	13	6	3	-
Cumulative Deinvestments/ deals in portfolio	%		0,0%	0,0%	0,0%	0,0%	13,3%	60,0%	80,0%	100,0%
Deinvested Capital per year (cost)	Euro 000s		-	-	-	-	2.600	8.700	3.600	3.600
Cumulative Deinvested Capital (cost)	Euro 000s		-	-	-	-	2.600	11.300	14.900	18.500
Invested Capital in portfolio (cost)	Euro 000s		7.400	11.300	14.900	18.500	15.900	7.200	3.600	-
Deinvested Capital per year (cost+gains)	Euro 000s		-	-	-	-	7.468	35.586	6.296	6.296
Cumulative Deinvested Capital (cost+gains)	Euro 000s		-	-	-	-	7.468	43.054	49.350	55.647
Gains/(Looses)	Euro 000s		-	-	-	-	4.868	26.886	2.696	2.696
Cumulative Gains/(Looses)	Euro 000s		-	-	-	-	4.868	31.754	34.450	37.147
Revenues Assumptions Cont'd										
Dividends										
% on invested capital	%	0,0%								
Dividends received	Euro 000s		-	-	-	-	-	-	-	-

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	Units		year1	year2	year3	year4	year5	year6	year7	year8
Debtors	Euro 000s		-	-	-	-	-	-	-	-
Total Capital Gains	Euro 000s		-	-	-	-	4.868	26.886	2.696	2.696
Revenues/(Expenses) Financial										
Cash return	%	0,0%								
Financial revenues	Euro 000s		(10)	-	-	-	-	-	-	-
average collection period	days	0								
Debtors	Euro 000s		-	-	-	-	-	-	-	-
Commissions & fees Assumptions										
Comisiones & fees										
Suscription fee										
% on total committed capital	%	0,5%								
Total fee	Euro 000s		108	-	-	-	-	-	-	-
Management Fee										
% on Committed Capital	%	2,5%								
Months within Investment period	months		11	12	12	12	1	-	-	-
Fees within Investment period	Euro 000s		501	539	539	539	45	-	-	-
Months out of Investment period	months		-	-	-	-	11	12	12	12
Fees out of Investment period	Euro 000s		-	-	-	-	394	289	135	45
Total Management fee in period	Euro 000s		501	539	539	539	439	289	135	45
Cumulative management fee	Euro 000s		501	1.040	1.579	2.118	2.558	2.846	2.981	3.026
Management Fee payments	Euro 000s		501	539	539	539	439	289	135	45
Cumulative payments Management fee	Euro 000s		501	1.040	1.579	2.118	2.558	2.846	2.981	3.026
Success Fee ("Carried Interest")										
IRR Objective	%	7,0%								
Multiple objective on invested capital	x	1,31								
Deinvested to reach IRR objective	Euro 000s		-7.400	-3.900	-3.600	-3.600				
(Invested)/Deinvested	Euro 000s		-	-	-	-	22.451	16.013	-	-
Shareholder's IRR	%	20,0%								
Total Success fee payments	Euro 000s		-	-	-	-	-	3.915	1.259	1.259
Cumulative payments success fee	Euro 000s		-	-	-	-	-	3.915	5.174	6.433
Total success fee generated	Euro 000s		-	-	-	-	-	-	-	6.433
Cumulative generated success fee	Euro 000s		-	-	-	-	-	-	-	6.433
Other expenses Assumptions										
Transaction expenses										
% on invested capital per year	%	0,0%								
Investment realization expenses	Euro 000s		-	-	-	-	-	-	-	-
Creditors	Euro 000s		-	-	-	-	-	-	-	-
% on deinvested capital per year	%	1,0%								
Deinvestment realization expenses	Euro 000s		-	-	-	-	75	356	63	63
Creditors	Euro 000s		-	-	-	-	-	-	-	-
Total transaction expenses	Euro 000s		-	-	-	-	75	356	63	63
Formation expenses										
Total amount	Euro 000s	25	25							
Depreciation (5 years)	Euro 000s		5	5	5	5	5	-	-	-
Services & expenses prior to formation	Euro 000s		467							

vc invest- inputs & assumptions

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	Units		year1	year2	year3	year4	year5	year6	year7	year8
Other Operating expenses										
RPI	%	3,0%								
Legal expenses	Euro 000s	18	17	19	19	20	20	21	21	22
Auditors	Euro 000s	1,5	9	14	19	25	22	10	5	3
Auditor expected increase	Euro 000s		1,5	1,5	1,6	1,6	1,7	1,7	1,8	1,8
Auditor Creditors	Euro 000s		-	-	-	-	-	-	-	-
# members of the board	#	7								
Remuneration/member/month	Euro 000s	0,150	12	13	13	14	14	15	15	15
Other / year	Euro 000s	0	-	-	-	-	-	-	-	-
TotalOther Operating expenses	Euro 000s		37	45	52	58	56	46	42	41
average payment period	days	0								
Creditors (except auditors and members of board)	Euro 000s		-	-	-	-	-	-	-	-
Taxes										
Corporation Tax rate	%	35,0%								
Tax exemption (capital gains)	%	99,0%								
Tax exemption (dividends)	%	100,0%								
Taxable Income	Euro 000s		-	-	-	-	-	-	-	-
Cumulative losses before taxes	Euro 000s		1.128	1.718	2.313	2.915	2.915	2.915	2.915	6.801
Tax carryback usable next year due to losses	Euro 000s		1.128	1.718	2.313	2.915	-	-	-	3.885
The treasury creditor			-	-	-	-	-	-	-	-
Increase /Decrease The Treasury	Euro 000s		-	-	-	-	-	-	-	-
Working Capital Assumptions										
Working Capital										
Debtors	Euro 000s		-	-	-	-	-	-	-	-
Creditors	Euro 000s		-	-	-	-	-	-	-	-
Working Capital	Euro 000s		-	-	-	-	-	-	-	-
Increase /Decrease Working Capital	Euro 000s		-	-	-	-	-	-	-	-
Dividends & Reserves Assumptions										
Dividends										
"Pay-out Ratio" Objective	%	100,0%								
Earnings	Euro 000s						4.293	26.195	2.457	-
10% Earnings	Euro 000s		-	-	-	-	429	2.620	246	-
Cumulative Earnings	Euro 000s		-	-	-	-	429	3.049	3.294	3.294
20% Reserves	Euro 000s		2.354	3.087	3.820	4.312	3.792	2.052	1.332	-
Looses	Euro 000s		1.128	589	596	602	-	-	-	3.885
Looses compensating	Euro 000s		1.128	589	596	602	(2.915)	-	-	3.885
Cumulative losses	Euro 000s		1.128	1.718	2.313	2.915	-	-	-	3.885
Legal Reserve	Euro 000s		(1.128)	(1.718)	(2.313)	(2.915)	429	2.052	1.332	(2.553)

vc invest- shareholder's IRR

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Shareholder's Cash Flow

Committed Capital

Share

Div

Fund

Total

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Units	year 1	year 2	year 3	year 4	year 5	year 6	year 7	year 8	year 9
Euro 000s	(11.772)	(3.665)	(3.665)	(2.458)	-	-	-	-	-
Euro 000s	-	-	-	-	-	2.600	8.700	3.600	3.600
Euro 000s	-	-	-	-	-	-	948	24.572	3.177
Euro 000s	-	-	-	-	-	-	-	-	507
Euro 000s	(11.772)	(3.665)	(3.665)	(2.458)	-	2.600	9.648	28.172	7.283

Shareholder's IRR

%

14,1%

vc invest- P & L

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	Units	year 1	year 2	year 3	year 4	year 5	year 6	year 7	year 8
Revenues									
Gains from deinvestment operations	Euro 000s	-	-	-	-	4.868	26.886	2.696	2.696
Dividends (assets in portfolio)	Euro 000s	-	-	-	-	-	-	-	-
Total revenues	Euro 000s	-	-	-	-	4.868	26.886	2.696	2.696
<i>% growth</i>	<i>%</i>	-	-	-	-	-	452,3%	-90,0%	0,0%
Expenses									
Subscription fee	Euro 000s	(108)	-	-	-	-	-	-	-
Management Fee	Euro 000s	(501)	(539)	(539)	(539)	(439)	(289)	(135)	(45)
Success Fee ("Carried Interest")	Euro 000s	-	-	-	-	-	-	-	(6.433)
Transactions expenses	Euro 000s	-	-	-	-	(75)	(356)	(63)	(63)
Other Operating expenses	Euro 000s	(37)	(45)	(52)	(58)	(56)	(46)	(42)	(41)
Other expenses	Euro 000s	(467)	-	-	-	-	-	-	-
Cap. Losses	Euro 000s	-	-	-	-	-	-	-	-
Total expenses	Euro 000s	(1.113)	(584)	(591)	(597)	(570)	(691)	(240)	(6.582)
<i>% on revenues</i>	<i>%</i>	-	-	-	-	11,7%	2,6%	8,9%	244,1%
EBITDA	Euro 000s	(1.113)	(584)	(591)	(597)	4.298	26.195	2.457	(3.885)
<i>% on revenues</i>	<i>%</i>	-	-	-	-	88,3%	97,4%	91,1%	-144,1%
Depreciation	Euro 000s	(5)	(5)	(5)	(5)	(5)	-	-	-
EBIT	Euro 000s	(1.118)	(589)	(596)	(602)	4.293	26.195	2.457	(3.885)
<i>% on revenues</i>	<i>%</i>	-	-	-	-	88,2%	97,4%	91,1%	-144,1%
Financial revenues	Euro 000s	(10)	-	-	-	-	-	-	-
PRE-TAX INCOME	Euro 000s	(1.128)	(589)	(596)	(602)	4.293	26.195	2.457	(3.885)
<i>% on revenues</i>	<i>%</i>	-	-	-	-	88,2%	97,4%	91,1%	-144,1%
Taxes	Euro 000s	-	-	-	-	-	-	-	-
<i>% effective Tax rate</i>	<i>%</i>	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%
NET INCOME AFTER TAXES	Euro 000s	(1.128)	(589)	(596)	(602)	4.293	26.195	2.457	(3.885)
<i>% on revenues</i>	<i>%</i>	-	-	-	-	88,2%	97,4%	91,1%	-144,1%
<hr/>									
Dividends (ordinary & extraordinary)	Euro 000s	-	-	-	-	(948)	(24.572)	(3.177)	-
Pay-out Ratio	<i>%</i>	0,0%	0,0%	0,0%	0,0%	22,1%	93,8%	129,3%	0,0%

vc invest- Cash Flow

	Units	year 1	year 2	year 3	year 4	year 5	year 6	year 7	year 8
Net Income after Taxes	Euro 000s	(1.128)	(589)	(596)	(602)	4.293	26.195	2.457	(3.885)
Depreciation	Euro 000s	5	5	5	5	5	-	-	-
Increase/Decrease The Treasury	Euro 000s	-	-	-	-	-	-	-	-
Increase/Decrease of Working Capital	Euro 000s	-	-	-	-	-	-	-	-
Operations Cash Flow	Euro 000s	(1.123)	(584)	(591)	(597)	4.298	26.195	2.457	(3.885)
INVESTMENTS	Euro 000s	(7.400)	(3.900)	(3.600)	(3.600)	-	-	-	-
DEINVESTMENTS	Euro 000s	-	-	-	-	2.600	8.700	3.600	3.600
Formation expenses	Euro 000s	(25)	-	-	-	-	-	-	-
Investments Cash Flow	Euro 000s	(7.425)	(3.900)	(3.600)	(3.600)	2.600	8.700	3.600	3.600
Cash Flow before Financial Activities		(8.548)	(4.484)	(4.191)	(4.197)	6.898	34.895	6.057	(285)
Success Fee Advance Payments	Euro 000s	-	-	-	-	-	(3.915)	(1.259)	5.174
Shared Capital Reduction	Euro 000s	-	-	-	-	(2.600)	(8.700)	(3.600)	(3.600)
Shared Capital Increase	Euro 000s	9.201	3.665	3.665	2.458	-	-	-	-
Fund Liquidation	Euro 000s	-	-	-	-	-	-	-	(507)
Financial Activities Cash Flow	Euro 000s	9.201	3.665	3.665	2.458	(2.600)	(12.615)	(4.859)	1.067
ash Flow before Dividends	Euro 000s	653	(819)	(525)	(1.739)	4.298	22.280	1.197	782
payment of Dividends	Euro 000s	-	-	-	-	-	(948)	(24.572)	(3.177)
Initial CASH	Euro 000s	2.571	3.224	2.404	1.879	140	4.438	25.770	2.395
CASH Increase /Reduction	Euro 000s	653	(819)	(525)	(1.739)	4.298	21.332	(23.375)	(2.395)
final CASH	Euro 000s	3.224	2.404	1.879	140	4.438	25.770	2.395	-

Example of investment criteria to launch an scenario (I)

Stage of Development. Focus on expansion / development capital to finance the sustainable growth of the SMEs in the medium and long term. Exceptionally, investments in replacement capital, buyouts (LBOs, MBOs, MBIs), seed capital, and start-up capital will be considered. The last two will require the express authorization of Möbius Board of Directors to start any preliminary due diligence on the target company and, in any case, the total capital invested cannot represent more than 15% of the Fund's committed capital.

Target Size. Focus on investments from €1 million to approx. €6 million per transaction. Any other amount will require the express authorization of Board of Directors to start any preliminary due diligence on the target company. Nonetheless, we could participate in larger transactions co-investing with other Private Equity firms, with our investors, or with strategic partners that provide value to our portfolio companies.

Business Plan. Investment in companies with a clear business strategy in the long term (3 to 5 years) and permit to elaborate the Business Plan alongside the management.

Valuation. The investment process considers that historical performance of the Fund's return objectives. Nonetheless, we will invest in undervalued situations.

Management Team. We strongly believe in highly qualified, motivated and experienced management teams to implement the management plan to implement its business objectives.

Holding Period. Realization of capital gains in approximately 4 years per transaction to allow the portfolio companies to benefit from our value-added services and our continuous support. In any case, the sale of our stake in our portfolio companies will be driven by return maximization.

Industry Sectors. Focus on certain preferred sectors with superior growth potential: industrial products and services, energy, leisure & sports, media & contents, healthcare, elderly services, and environment. However, investment opportunities in other sectors will be considered based on the individual merits of each project.

Diversification. The portfolio of companies will be comprised of a balanced number of investments in different sectors, avoiding excessive exposure to one in particular.

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Example of investment criteria to launch an scenario (II)

Minority Protection. Supermajority vote required to adopt certain relevant decisions to protect our minority interests when necessary. Nonetheless, the fund does not intervene in the day-to-day business operations of our portfolio companies.

Representation. Proactive role in the Board of Directors of our portfolio companies to control and monitor their performance.

Securities. Investment in securities allowed by the existing regulation that facilitate the maximization of the Fund's returns. Mainly, equity or "participation loans".

Exit. Incorporate analysis of options for realizations of gains as an integral component of an investment thesis, and continually review alternatives to take advantage of favorable market conditions.

Exclusivity. The management company will have the exclusive right to negotiate and execute the investment from the beginning of the investment process. In general, competitive offers will be accepted. Negotiation capacity will be expressly avoided.

Geographic focus. Focus on European companies if the fund is not the lead investor. Diligence on the target company.

Leverage. Use debt in the capital structure to adapt to unforeseen economic conditions.

Limited Number of Investments. Monitor and monitor them successfully.

Expected Returns. The main objective is to achieve a return on investment based on a reasonable Business Plan and a proactive monitoring. Approx. 4 years, this represents 2.4x-3.3x the capital invested in each investment.

In any case, all investments made by the Fund have to comply with the limitations and obligations contained in the articles 16 to 20 of the Spanish Law 1/1999, January 5th, regulating Private Equity funds and their management companies.

These investment limitations include, among others:

The obligation to invest at least 60% of the Fund's assets in companies that meet the investment criteria.

No more than 25% of the Fund's assets may be invested on a single company, and no more than 35% may be invested in companies belonging to the same business group.

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